### F.G. EUROPE S.A.

128, Vouliagmenis Ave. 166 74 Glyfada P.C. Reg. No. 13413/06/B/86/111

# ANNUAL FINANCIAL REPORT COMPANY AND CONSOLIDATED FOR THE FISCAL YEAR ENDED DECEMBER 31, 2016 ACCORDING TO INTERNATIONAL FINANCIAL REPORTING STANDARDS (IFRS)

In accordance with Article 4 of L. 3556/2007

### **CONTENTS**

		Page
•	Declarations of the members of the Board of Directors.	3
•	Board's of Directors Report on the annual Financial Statements (Company and Consolidated) for the fiscal year ended December 31, 2016	4
•	Auditors' Report on Review of annual Financial Statements	26
•	Condensed annual Financial Statements.	30
•	Information according to article 10 of Law 3401/2005	83
•	Internet site of the Company	83
•	Figures and information for the period from January 1 to December 31 2016(attache	ed)



**Board of directors** 

# DECLARATIONS OF THE MEMBERS OF THE BOARD OF DIRECTORS (in accordance with article 4 par. 2g of L. 3556/2007)

Members of the Board of Directors, Mr. Georgios Fidakis, Chairman of the Board, Mr. Ioannis Pantousis, Managing Director and Mr. Konstantinos Demenagas executive Member of the Board of Directors, under their aforementioned capacity as Members of the Board, declare that to their best knowledge:

- The annual Financial Statements Company and Consolidated for the period ended on December 31, 2016, which were prepared in accordance with the International Financial Reporting Standards, present in a truthful manner the figures pertaining to assets, liabilities, shareholders equity and financial results of the Company and the F.G. EUROPE S.A. Group and companies consolidated.
- The Board of Directors' Report on the annual Financial Statements Consolidated and Company for the period ended on December 31, 2016 presents in a truthful manner the development, performance and financial position of F.G. EUROPE S.A., and of the businesses included in Group consolidation, taken as a whole, including the description of the principal risks and uncertainties.

Glyfada, April 5, 2017

Georgios Fidakis Ioannis Pantousis Konstantinos Demenagas

Chairman of the Managing Director Member of the

**Board of Directors** 



# F.G. EUROPE S.A. SOCIETE ANONYME WHOLESALER OF ELECTRICAL AND ELECTRONIC APPLIANCES

#### BOARD OF DIRECTORS ANNUAL REPORT ON THE FISCAL YEAR PERIOD ENDED 31/12/2016 F.G. EUROPE S.A.

To the Shareholders of F.G. EUROPE S.A.,

The Company's Board of Directors hereby submits its Annual Report on the Fiscal Year ended December 31<sup>st</sup>, 2016, prepared in accordance with provisions set forth in article 43a, paragraph 3, article 107, paragraph 3 and article 136, paragraph 2, Law 2190/1920 and article 4, paragraph 7, Law 3556/2007 and the Decision No. 7/448/11-10-2007 of the Board of Directors of HCMC

This Report provides information on the financial results, current financial status and any changes thereto, recent developments, and overall product of the Company and the Group during the fiscal year period from January 1<sup>st</sup>, 2016 until December 31<sup>st</sup>, 2016.

Reference is also made to any significant events that took place during fiscal year 2016 and in any way affecting the Annual Financial Statements- Company and Consolidated-, to any significant risks that may arise for the Company and the Group, and to any transactions that took place between the Company and any related parties in accordance with IAS 24.

#### Companies of the **F.G. EUROPE Group**:

**F.G. EUROPE S.A.**: Parent Company of the Group. Listed on the Athens Stock Exchange since 1968. Active in the Durable Consumer Goods market (importing and acting as wholesaler of Airconditioning Units of all types, both for residential and professional use, White Electrical Home Appliances, and Consumer Electronics).

F.G. EUROPE is a longtime wholesaler and distributor of durable consumer goods as the exclusive trusted partner of two of the largest manufacturers in their sector, Fujitsu and Midea. Meanwhile, F.G. EUROPE carries its own line of white electrical home appliances under its own brand name, ESKIMO, which presence dates back to 1958.

From mid-2012, F.G EUROPE became the exclusive distributor for the Greek Market of Air-conditioning Units and from March 2013 of the White Appliances of the Chinese manufacturer giant Midea. Midea is one of the largest manufacturing and export companies of White Electrical Home Appliances, globally.

F.G. EUROPE is active in 10 countries in total (Greece and Southeastern Europe) as the exclusive distributor of Fujitsu General Ltd products (mainly air-conditioners). Furthermore, starting from 2015, F.G. EUROPE is the exclusive distributor of Midea products in the Balkans, and, from 2017, also in Great Britain and Ireland.

FG EUROPE KLIMA TEKNOLOJILERI SANAYI VE TICARET ANONIM SIRKETI: In order to expand the Company's operation in Turkey, a subsidiary company was incorporated on 16/4/2014, based in Istanbul, for sale of all types of air-conditioners in Turkey. The company's share capital amounts to €4,604 thousands and FG EUROPE SA's participation stake is 55%.



**FG EUROPE ITALIA SPA:** In order to expand the Company's operation in Italy, a subsidiary company was incorporated on 3/6/2014, based in Milano, for sale of all types of air-conditioners in Italy. The share capital amounts to €1,402 thousands and FG EUROPE SA's participation stake is 100%.

**R.F. ENERGY S.A.**: Subsidiary of the Group. F.G. EUROPE S.A. currently owns a 50% stake. Restis Family also owns a 50% share. R.F. ENERGY is a holding company, and its business scope is development and management and ownership of energy production projects, focused on Renewable Energy Sources.

R.F. ENERGY S.A., through its 100% subsidiaries controls and operates :

- through KALLISTI ENERGIAKI S.A., a Wind Farm of 15MW in Tsouka, Arkadia, consisting of five Vestas 3MW wind turbines.
- through AIOLIKI KILINDRIAS S.A., a Wind Farm of 10MW in Kilindria, Kilkis, consisting of five Vestas 2MW wind turbines. During fiscal year 2012, the subsidiary received four new production licenses from biomass with total capacity of 9,z328 MW.
- through AIOLIKI ADERES S.A., three Wind Farms of a total capacity of 35,4MW in Ermioni, Argolida, consisting of twelve Vestas 3MW wind turbines.
- through HYDROILEKTRIKI ACHAIAS S.A., two small-scale Hydro Power plants at Kerynitis river, in Aigialea area in the Peloponnese, with a total capacity of 3,615 (2,6 and 1,015) MW.

#### **Production Lisence Recall**

Within 2016 and according to relevant decision of the Board of Directors of the subsidiary KALLISTI ENERGIAKI S.A, R.A.E. recalled a production license for a 4MW wind farm at location "Xerovouni", Arkadia Perfecture. The subsidiary's BoD decision was made after a negative opinion by the Civil Aviation Authority. Following this opinion, the environmental lisencing of the project was impossible.

#### Modification of subsidy for Subsidiary company

Within January 2016, the subsidiary company AIOLIKI ADERES S.A. received a Ministry Decision modifying the falling under the provisions of the Law 3299/2004, regarding the investment at location "Soros", Argolida Perfecture. In particular, the said Decision modified both the percentage of subsidy, which amounts to 30% against the initially recognized 40%, and the level of bank borrowing which was subsequently increased by 10%. The subsidiary has assigned the case to Law Offices "Koutalidis" and "Papadimitriou".

#### **Share Capital Increase/ Decrease**

Within 2016, the subsidiary FG EUROPE KLIMA TEKNOLOJILERI SANAYI VE TICARET A.S. which operates in Turkey, decided a share capital increase for an amount equal to €1,914 th. as a working capital for the expansion of its business. The increase was paid in cash by the existing shareholders ( the Company's share was €1,053 th. and the remaining €861th. by the other shareholders).

Furthermore, within 2016, the 100% subsidiary FG EUROPE ITALIA SpA decided a share capital increase for an amount equal to € 1,150 th. as a working capital. The increase was paid in cash by the Company.

According to the decision of the Extraordinary General Assembly of the Shareholders of 100% subsidiary CITY ELECTRIC S.A. on 22/09/2016, the company's share capital was increased by €5,1 th. The increase was made by cash from the sole shareholder RF ENERGY S.A. and covered by issuance of 170 new shares with nominal value of €30 and disposal price of €300 each. The



excess amount between the nominal value and the disposal price was credited in the relevant account "Special reserve from issuing shares above par".

According to the decision of the Extraordinary General Assembly of the Shareholders of 100% subsidiary RF ENERGY OMALIES S.A. on 22/09/2016, the company's share capital increased by €15,9 th. The increase was made by cash from the sole shareholder RF ENERGY S.A. and covered by issuance of 590 new shares with nominal value of €30 and disposal price of €300 each. The excess amount between the nominal value and the disposal price was credited in the relevant account "Special reserve from issuing shares above par".

According to the decision of the Extraordinary General Assembly of the Shareholders of 100% subsidiary AIOLIKI ADERES S.A. on 08/12/2015, the company's share capital was decreased by €991 th. The decrease was made through cashback and covered through reduce of the nominal value of the common nominal shares of the company from €10 to € 9.10 each. The relevant approval by the Commercial Authority was signed in February 2016. Following the approval and the requirements of L.2190/1920, the amount was returned to the shareholder.

#### R.F. ENERGY OMALIES S.A.

#### Signature of notarial lease transaction of subsidiary company

On 22/11/2016, in order for the development of the cluster of 11 wind farms to be smoothly continued by the subsidiary R.F. ENERGY OMALIES S.A. in South Evia, it was necessary to ensure private land to be used exclusively for the installation and operation of a substation for electricity production from RES (e.t.c. wind farm) and the necessary facilities to accommodate this use. Therefore, the company signed notarial lease transaction of a field in "Ntardiza or Ntarza" of the former community of Komito and now Municipal Department of Komito, Municipality of Karystos, Evia, which has an area of 13,656.57 square meters. The duration of lease is set at 25 years, starting from 25/11/2016 till 24/11/2041.

#### Concession of the right of use of sea shore by subsidiary company

On 29/12/2016, the General Directorate of Public Property and Utility Properties of the Ministry of Finance issued a decision granting the subsidiary company R.F. ENERGY OMALIES S.A. the right of use of sea shore and adjoining marine space and bottom for the installation of high voltage submarine cable from the beaching point at Evaggelismos – Komito, Municipality of Karystos to the beaching point at the region of Lavrio, Attiki.

#### **Amendment of environmental terms**

With no. 49536-14/10/2016 decision of the Ministry of Environment and Energy, there was an amendment of the environmental terms for the development of eleven (11) wind farms by the subsidiary R.F. ENERGY OMALIES S.A. in the Municipality of Karystos, South Evia, with total capacity of 225MW, along with the accompanying road works and their (overland and underwater) interconnection, as well.

#### Power reduction / Recall/ Recall of Applications for Production Licenses

Within 2015 and according to relevant decision of the Board of Directors of the subsidiary R.F. ENERGY OMALIES S.A. in December 2014, R.A.E. issued modifications regarding some production licenses held by the subsidiary and recalled two production licenses, as well, since their environmental licensing was not possible. Furthemore, the subsidiary also recalled an application for production licenses. After the abovementioned reductions and recalls, the subsidiary holds production licenses of totally 237MW.



#### A. Recent Developments - Changes to the Financial Figures of the Company and the Group

2016 can be seen as a transitional period for the Group, given that it is actually the first fully operating year of the 100% subsidiary in Italy F.G. EUROPE ITALIA S.P.A. As a result, the Group's sales in Italy are conducted through the subsidiary only.

Following the establishment of the subsidiaries in Italy and Turkey and the modification of the Group's policy regarding the sales abroad, only the Group's sales of durable consumer goods to third parties are taken into account, rather than the Company's, as applicable until 2015.

#### In particular:

- The Group's sales of Durable Consumer Goods to third parties were slightly increased, amounting to €85.03 mil. against €84.43 mil. in 2015.
- The Group's revenues from the energy sector amounted to €9.76 mil. against €10.72 mil. in 2015, decreased by 9%, due to lower wind speed.
- The continuous and effective meeting of the challenges risen resulted to the increase of the Group's P.A.T. by 1,137.81% in 2016, amounting to €2.49 mil. against € 0.20 mil. in 2015.

#### **At the Parent Company Level:**

The sales of air conditioners and white appliances amounted to €75.46 mil against €86.89 mil in 2015, decreased by 13.15%. The decrease in the Company's sales is attributed to the decrease of exports, since the total sales in Italy and a major part of sales in Turkey are conducted through the Company's subsidiaries. Furthermore, the political situation in Turkey resulted to the vast decrease of sales in this region by 60%. Due to the aforementioned, exports in 2016 amounted to €47.76 mil. against €59.85 mil. in 2015, constituting the ratio of Sales Abroad/ Domestic Sales to 63%/37% in 2016 against 69%/31% in 2015.

Domestic sales in 2016 increased by 2.4%, amounting to €27.7 mil. against €27.04 mil. in 2015. This increase is attributed both to airconditioners' sales and ESKIMO white appliances sales.

The Company's figures like Gross Profit, Operating Expenses, EBITDA, Gross Profit Margin and EBITDA Margin cannot be directly comparable with those of 2015, due to the change in the sales' policy mentioned above. Therefore, the comparison will be made in the Group's level.

# At the Group Level, the financial figures are primarily determined by the figures of the Parent Company:

**Sales:** The total sales of the Group for 2016 amounted to €94.79 mil. against €95.15 mil. in 2015, slightly decreased due to the decrease in the energy sector's revenues.

Gross Profit: The Group's Gross Profit for the period amounted to €23.56 mil. against 25.48 mil. in 2015, decreased by 7.53%, mainly to due to the reduction of the Company's Gross Profit. The G.P.M. was decreased by 1.92% with the relevant index being calculated at 24.85% against 26.77% in 2015.

**General Expenses:** The general expenses of the Group amounted to €19.21 mil. against €19.35 mil., slightly decreased by 0.75%. this reduction is attributed to the reduction of the Company's general expenses by 16.55% (€12.29 mil. in 2016 against €14.73 mil. in 2015).

**EBITDA:** EBITDA amounted to €11.06 mil. against €11.75 mil. in 2015, decreased by 5.86%. The EBITDA margin (EBITDA/ Sales) was calculated at 11.67% against 12.34% in the corresponding period of 2015.



**Net Financial Expenses:** The Group's Net Financial Expenses are decreased by 65.79%, mainly due to the reduction of the Company's net financial expenses by 70.73%.

**Trade and other receivables:** Trade and other receivables of the Group on 31/12/2016 were decreased by 25.50% amounting to €34.53 mil. against €46.35 mil. on 31/12/2015, due to the significant reduction of the Company's receivables by 42%.

**Total Liabilities:** The Group's Total Liabilities are decreased by 14.89% amounting to €115.99 mil. on 31/12/2016 against €136.29 mil. on 31/12/2015. This reduction is attributable to the lower liabilities of the Company, which were reduced by 35% against 2015.

**Earnings before Taxes:** Group's earnings before taxes (EBT) in 2016 amounted to €3.25 mil against €1.14 mil in 2015, increased by 184.94% while the index EBT / Sales amounted to 3.43% against 1.20% of the corresponding index in 2015.

#### **B.** Future perspectives and outlook

The Group's Management believes that the positive performance of the both the Company and the Group in total, will continue in the coming period.

In the basis of constructive cooperation, and, in addition to the exclusive disposal of MIDEA airconditioners in the Balkans, the Company undertook the exclusive disposal of MIDEA airconditioners in England and Ireland.

Following this, the Company has already established a subsidiary based in London (F.G. EUROPE UK LIMITED), which will undertake the exclusive disposal of MIDEA airconditioners in these markets. Meanwhile, the first orders of F.G. EUROPE UK LIMITED have already been executed by the Company.

Within the second quarter of 2017, the sales of ESKIMO airconditioners in Italy and Turkey will commence, through the Company's subsidiaries in these countries. The Company expects a boost in airconditioner sales in these countries, since ESKIMO brand is a cheaper alternative, compared to the other brands represented by the Company.

During the last two months of 2016, the subsidiary R.F. ENERGY OMALIES S.A. filed the relevant requests for signing Connection Contracts with ADMIE S.A., Power Purchase Agreements with LAGIE S.A. and also the issuance of Installation Permits by the Ministry of Environment and Energy, regarding the 11 wind farms cluster in the South Evia region. The signature of the abovementioned contracts, along with the issuance of the Installation Permits are expected with the first half of 2017.

#### C. ALTERNATIVE PERFORMANCE MEASURES (APM)

The Group is using APMs as a decision making tool regarding the assessment of its performance. These APMs could be helpful in the better understanding of the finance and operating results, the financial position and the cash flow statement of the Group. The APMs should always be examined in combination with the financial results according to IFRS and under any circumstances they cannot replace them.

For the assessment of the Group's and the Company's performance, several profitability ratios are used. These are: EBITDA ( Earnings Before Interest, Taxes, Depreciation and Amortization), EBITDA Margin ( EBITDA/ Sales), Earnings Before Taxes Margin ( EBT/ Sales), ROE (Return on Equity). Also, inventory turnover ratio and liquidity ratios are used (Current and Quick Ratio).

Calculation on APMs presented below:

#### C1. Liquidity Ratios

In order to assess liquidity and count its ability to deal with current liabilities as they fall due, the Group is calculating below ratios:



	2016	2015	Definition
Current Ratio (Company level)	2,73	1,55	Current Assets / Current Liabilities
Current Ratio ( Group level)	2,84	1,63	Current Hasses, Current Zhushites
Quick Ratio (Company level)	1,44	1,02	( Current Assets – Inventory) / Current
Quick Ratio ( Group level)	1,65	1,08	Liabilities

#### C.2. Inventory Turnover Ratio

In order to show the efficient use of inventory, the Group is calculating Inventory Turnover Ratio. This ratio counts the number of days that inventory is stocked before it is sold.

	2016	2015	Definition
Inventory Turnover Ratio (Company level)	202	166	Inventory / Cost of Sales * 365
Inventory Turnover Ratio (Group level)	193	183	

#### C.3. Return of Equity Ratio (ROE)

In order to assess the effectiveness of equity, the Group is calculating the Return of Equity Ratio (ROE).

This ratio is showing the Profits after Taxes as a percentage of Equity.

Return of Equity Ratio is calculated in order to show how effective an entity is using its equity in order to create profit, expressed as a percentage.

ROE is used as an indication of effectiveness, showing how much profit can be realized by the use of resources invested by the shareholders ( share capital ) and reserves.

	2016	2015	Definition
Return of Equity Ratio (Company level)	1,61%	3,80%	Profit after tax / Equity
Return of Equity Ratio ( Group level)	6,29%	0,55%	

#### C.4. Performance Ratios

In order for the assessment of its performance, the Group is calculating several performance ratios:

#### C.4.1. Profit before Taxes Margin is showing profit before taxes as a percentage of sales

	2016	2015	Definition
Profit before Taxes Margin (Company level)	0,41%	1,77%	Profit before Taxes / Sales
Profit before Taxes Margin ( Group level)	3,43%	1,20%	Trong octors Tunes   Suice



#### C.4.2. EBITDA Margin which shows EBITDA as a percentage of sales.

	2016	2015	Definition
EBITDA Margin ( Company level)	4,74%	8,32%	EBITDA (*) / Sales
EBITDA Margin ( Group level)	11,66%	12,34%	EBITEIT ( ) / Sales

# (\*) EBITDA = Earnings Before Interest, Taxes, Depreciation and Amortization calculated as follows:

	Group		Comp	pany
	2016	2015	2016	2015
Profit before Taxes	3.254	1.142	312	1.540
+ Finance cost	6.569	9.312	4.782	7.203
- Debit Exchange Differences	(1.553)	(2.552)	(771)	(1.600)
- Finance income	(4.738)	(3.960)	(3.645)	(3.318)
+ Credit Exchange Differences	3.714	3.902	2.703	3.285
+ Depreciation of PPE and intangible assets	5.515	5.414	192	123
- Depreciation of Grants for assets	(1.704)	(1.513)	-	-
EBITDA	11.057	11.745	3.573	7.233

#### D. Significant events occurred after the reporting period

Significant events that occurred in a post balance sheet date are presented below.

Following the undertaking of the exclusive disposal of MIDEA airconditioners in England and Ireland by the Group, a subsidiary in London, England (F.G. EUROPE UK LIMITED) was established in January 2017. The scope of the said subsidiary is the exclusive disposal of MIDEA products in England and Ireland.

No other substantial events have occurred after December 31st, 2016 concerning the Company and the Group which ought to have been disclosed or that bear the capacity to significantly affect any element of the published financial statements.

#### E. Risks and Uncertainties

#### Financial Risk Management

**Financial risk factors**: The Group's operations entail exposure to various financial risks (including foreign exchange risk, interest rates risk, cash flow risk and price risk credit risk and liquidity risk). The Group's risk management policy is focused in the unpredictability of the financial markets targeting the minimization of the factors that can negatively affect the financial performance of the Group. The Group uses financial derivative products in certain cases, in order to hedge its exposure to certain risks

The risk management is conducted by the Company's financial management department in accordance with the policy authorized by the Company's Board of Directors. The financial management department detects, evaluates and hedges financial risks in close cooperation with the Group's other departments. The Board of Directors provides guidelines for the risk management in general and specifically covering such areas of risk as foreign exchange risk, interest rate risk, credit risk, the use of derivatives and non-financial instruments as well as the investment of additional liquidity.



#### **Market Risks**

**Foreign exchange risk**: The Group operates internationally and as a result, it is exposed to foreign exchange risks arising from commercial operations in foreign currencies (USD and JPY) with customers and suppliers using currencies other than the Euro. In order to minimize risks the Group on occasion hedges its exposure to foreign currency risk through derivative contracts but does not use hedging accounting.

On 31/12/2016, Profit after Tax and the equity for the Group and the Company would have been € 141 and €74 (€520 and €295 respectively in 2015) (lower) / higher, if € was weaker / stronger than USD by 6%, with the other variables held constant mainly as a result of losses / gains from foreign exchange differences on the settlement of trade liabilities hedged by credit / debit exchange differences on the conversion of cash and cash equivalents.

On 31/12/2016, Profit after Tax and the equity for the Group and the Company would have been  $\[ \in \]$  and  $\[ \in \]$  ( $\[ \in \]$  4 for the Group and the Company in 2015) (lower) / higher, if  $\[ \in \]$  was weaker / stronger than JPY by 9%, with the other variables held constant mainly as a result of gains / losses from foreign exchange differences on the collection of trade receivables and the conversion of cash and cash equivalents hedged by losses / gains on the settlement of trade liabilities.

**Price volatility risk:** The Group is exposed to price volatility risks resulting from investment in shares of listed companies, which for the purposes of preparing the Financial Statements are recognized as financial assets available for sale. In order to hedge this risk the Group diversifies its stock portfolio. Such diversification in the Group's portfolio is authorized by the Company's Board of Directors.

Shares of the portfolio are included in the General Index of the ASE. The effect that an increase/decrease in the General Index of the ASE would have on equity of the Group for the fiscal year. The analysis is based on the assumption of increase / decrease of the General Index of the ASE by 57.66%, with all other variables held constant and the shares held by the Company following exactly this change.

Profits after Tax and Equity would have increased /decreased by  $\in$  3 ( $\in$ 8 in 2015) as a result of gains/losses resulting from the evaluation of the available for sale financial instruments.

**Cash flow and interest rate risks:** The Group has not interest-bearing assets and hence income and operating cash flows are not substantially affected by the changes in interest rates.

Interest rate risk results mainly from short and long term borrowing in Euro and in floating interest rates. The Group assesses its exposure to interest rate variation on a constant basis taking under examination any chance of refinancing of its existing obligations under different conditions and terms. On this basis the Group assesses any potential influence to its financial result arising out of contingent variations in interest rates pertaining to mid term and long term financing facilities.

On 31/12/2016, profit after tax and equity for the Group would have been &803 (&185 in 2015) (lower) / higher, while for the Company would have been &671 (&101 in 2015) (lower) / higher, if the &6 interest rates were 145 basis points higher / (lower) for the Group of the subsidiary R.F. ENERGY S.A. and 140 basis points higher / (lower) for the Company with the other variables held constant. This would mainly happen due to higher / (lower) financial costs for bank loans with floating rate in &6.

**Credit risk:** Credit risk is hedged at Group level. Such credit risk mainly arises from the existence of potentially doubtful receivables. For credit risk management purposes the Group has policies in place in order to continuously assess clients' credibility taking into consideration the client's financial standing, previous transactions with the client and the client's credit history. Such factors and other are monitored on a steady basis and cannot be exceeding predefined levels for any individual client. Sales to individuals are conducted in cash. Sales to individuals are about 1% of



the total turnover of the Group and carried out mainly in cash. During the FY 2016 no excess in credit levels was noted and the Group does not expect any substantial potential losses which come as a result of inability to collect receivables. Moreover, the Company's receivables are spread in a wide number of customers, so there is no concentration and consequently severely limited credit risk.

The maximum exposure of the Group and the Company on 31/12/2016, regarding Credit Risk, is presented and analyzed in Note 14.

**Liquidity risk:** Liquidity risk management ensures sufficient cash and cash equivalents and secured credit ability through existing financing for working capital and issuance of letters of guarantee to suppliers, which amounted to €119,811 and € 109,023 for the Group and the Company respectively on 31/12/2016 (€ 109,918 and € 92,428 for the Group and the Company respectively on 31/12/2015).

The Group monitors and controls cash on a daily basis, taking into consideration expected cash flows

The table below analyses the Group's liabilities based on the remaining contractual life at balance sheet date. The amounts presented below are in nominal values plus interest and, therefore, it is possible to differ from the amounts presented in the statement of financial position.

Consolidated December 31, 2016	< 1 year	Between 1 year and 2 years	Between 2 year and 5 years	> 5 years
Borrowings	18.139	16.021	33.165	20.550
Trade and other payables	17.452	-	-	-
Total	35.591	16.021	33.165	20.550
		Between 1	Between 2	
Consolidated December 31, 2015	< 1 year	year and 2 years	year and 5 years	> 5 years
December 31, 2015	< 1 year 39.428	•	•	> 5 years 4.726
		years	years	•

The table below analyses the Company's liabilities based on the remaining contractual life at balance sheet date. The amounts presented below are in nominal values plus interest and, therefore, it is possible to differ from the amounts presented in the statement of financial position.

Company December 31, 2016	< 1 year	Between 1 year and 2 years	Between 2 year and 5 years	> 5 years
Borrowings	15.908	13.769	27.225	19.702
Trade and other payables	14.485	-	-	-
Total	30.393	13.769	27,227	19.702
Company	< 1 year	Between 1 year and 2	Between 2 year and 5	> 5 years
December 31, 2015		years	years	
,	36.706	10.707	25.485	-
Borrowings	36.706 19.777	<i>y</i>		-

#### **F. Related Party Transactions**

According to IAS 24, related parties are subsidiary companies, affiliate companies and companies with common shareholding structure and/ or management. Moreover, the members of the Board of



Directors and the Directors are also considered related parties. The Company purchases and provides products and services from and to related parties.

Company sales to related parties primarily concern sales of products and merchandise. Sale prices are at cost plus a low profit margin. Services rendered to the Company primarily concern storage services (logistics etc.) as well as after sales services.

Intercompany transactions take place in accordance with Law 3728/18-12-2008, and under such conditions and terms which do not materially differ from relevant conditions and terms in agreements between the Company and third parties.

The compensation of Directors concerns compensation of regular payment according to employment contracts.

The following paragraph lists important transactions between the company and its related parties, having occurred during the period under review, in accordance with provisions of IAS 24, pertaining to amounts over € 10 thousand.

Within 2016, FG EUROPE S.A. conducted sales to the subsidiary FG EUROPE KLIMA TEKNOLOJILERY SANAYI VE TICARET, which amounted to €2.05 mil. From the above sales FG EUROPE KLIMA TEKNOLOJILERY SANAYI VE TICARET owes to FG EUROPE S.A. the amount of €2.37 mil.

Within 2016, the subsidiary FG EUROPE KLIMA TEKNOLOJILERY SANAYI VE TICARET invoiced FG EUROPE S.A. with a total amount of €0.17 mil. concerning advertising cost and replacement costs due to factory guarantees. From the above sales FG EUROPE S.A. owes to FG EUROPE KLIMA TEKNOLOJILERY SANAYI VE TICARET the amount of €0.07 mil.

Within 2016, FG EUROPE S.A. conducted sales to the subsidiary FG EUROPE ITALIA SPA, which amounted to €21.23 mil. Furthermore, FG EUROPE S.A. invoiced its subsidiary with an amount equal to 0.14 mil. concerning software (Navision ERP). From the above sales FG EUROPE ITALIA SPA owes to FG EUROPE S.A. the amount of €5.14 mil.

F.G. EUROPE S.A. charged its subsidiary company R.F. ENERGY S.A. for provided services with the amount of €10 th. The subsidiary owes to FG EUROPE S.A. the amount of €12 th.

CYBERONICA S.A.'s income from leasing offices and storing facilities amounted to €3.27 mil during the period from January 1 to December 31, 2016 (the same amount in the respective period in 2015). From that amount the contribution of F.G. EUROPE S.A. was € 3.16 mil (the same amount in the respective period in 2015). The biggest part concerns leasing storage facilities of 25.000 s.m. in Aspropyrgos and Glyfada.

Group companies have paid as leasing guarantees to CYBERONICA S.A. the amount of €0.58 mil (the same amount in the respective period in 2015). The amount paid as guarantee from F.G. EUROPE S.A. is € 0.56 mil, remaining the same from the year 2015.

Receivables from BoD members and Directors amount to €7,354 mil.

Major part of this amount concerns Mr. Georgios Fidakis', major shareholder and President of the BoD, given guarantee in favour of the Company, based on a signed agreement, for the coverage of any contigent losses that may arise from ATTICA BANK's (listed in the ASE) purchased shares. The nominal value of these shares is €8,167 mil. Loss from evaluation dated 31/12/2016 is €7,331 mil.

The remaining amount of €23th. concerns receivables from Directors and BoD members through business as usual transactions (sales of goods).

Payables to BoD members and Directors amount to €1,0 mil. and concern Company's obligation to Mr. Georgios Fidakis, major shareholder and President of the BoD, for a short-term cash facility.



#### F. Own Shares

As at December 31<sup>st</sup> 2016, FG EUROPE S.A. does not own any of its shares.

#### G. Information in accordance with article 4, par. 7 Law 3556/2007

#### a. Share Capital

Share capital amounts to Euro 15,840,046.20 and is divided into 52,800,154 common registered shares, with par value of Euro 0.30 each. Company's shares are listed in ASE (in Big Capitalization category). All the rights and obligations defined by the Law and the Articles of Association, derive from each share. Each share provides the right for a single vote. Each shareholder's liability is limited to the total nominal value of owned shares.

#### b. Limitations pertaining to transfer of Company's shares.

Transfer of Company's shares may only take place in accordance with the relevant provisions of Greek Law and no further limitations are imposed in the Company's Articles of Association, than the Convention of the Joint Bond which has been signed in December 2014 and provides that the main shareholder of the Company undertakes to maintain throughout the term of the loan contract, at least 35% of the share capital of the Company.

# c. Direct or indirect interest in the Company's share capital, having the same meaning as articles 9, 10 and 11, Law 3556/2007

As at December 31<sup>st</sup>, 2015 shareholders named below owned a percentage larger than 5% of the total Company's votes:

- 1. Georgios Fidakis indirect interest of 55.78% through:
- 1.1 SILANER INVESTMENTS LIMITED, direct interest 34.14%
- 1.2 MAKMORAL TRADING LIMITED, direct interest of 21.64%.
- 2. FIRST EUROPEAN RETAIL CORP. indirect interest of 11.08%.
- 3. Vassiliki Valianatou, direct interest of 5.09%.
- 4. Panagiotis Fidakis direct interest of 5.13%.

#### d. Limitations pertaining to voting rights

No special limitations pertaining to voting rights of shareholders exist in the Company's Articles of Association.

#### e. Premium Equity Shares.

No provisions are included in the Company's Articles of Association with regard to premium equity shares.

#### f. Shareholders agreements

Company is not under any such agreement and its Articles of Association include no provisions with regard to any agreement among shareholders which provide additional limitations concerning transfer of shares or voting rights.

# g. Rules for selection or replacement of members in the Board of Directors and amendments to the Articles of Association, which are materially different from provisions under Codified Law 2190/20

Company's Articles of Association with regard to the election or replacement of members in the Board of Directors and amendments thereof do not materially differ from provisions set forth under C.L. 2190/20.

# h. Power of the Board of Directors or certain members thereof for the issuance of new shares or the purchase of own company's shares, according to the article 16, C.L 2190/20

The Board of Directors is authorized, for a period of five years, to increase Company's Share Capital, at any time which the BoD deems appropriate, determining certain terms concerning the



level of the equity increase, the number and the offer price of new shares. No other authorization to purchase company's own shares has been granted to the Board of Directors.

i. Significant agreements in force amended or subject to termination in the event of any change in Management of the Company following a public offer.

No such agreements exist.

**j. Significant agreements with members of Board of Directors or the Company's employees.** No such agreements exist between the Company and any member of the Board of Directors or its employees, which provide for any form of compensation especially in case of resignation or layouts without reasonable cause or ending of service or employment due to public offer.

#### H. Explanatory Report in accordance with article 4 par. 7 Law 3556/2007

Clarifications on information in chapter G above follow:

- 1. Shareholders General Assembly on 28/6/2013, authorized the Company's Board of Directors in accordance with provisions set forth under paragraph 1 (b), and 4 (a), article 13, Codified Law 2190/1920 to proceed within a five-year period to an increase of the Company's Share Capital at any time the BoD shall deem appropriate, and accordingly determining the terms referring to the level of the increase, the number and the offer price of new shares.
- 2. Said Shareholders General Assembly also resolved to cancel (annul) 1,780,220 own shares, representing 3.26% of the Company's total Share Capital which were acquired Shareholders General Assembly resolution dated 8/2/2005. Cancellation (annulment) of shares consequently reduced the Company's Share Capital by Euro 534,066. After the decrease, Company's Share Capital amounts to Euro 15,840,046.20, divided to 52,800,154 shares, with par value of Euro 0.30 each.
- 3. Shareholders General Assembly of 30/06/2015 elected the Company's Board of Directors with a two-year term
- 4. The Company's Board of Directors convened on 06/07/2015 as follows:
- 1. Fidakis Georgios of Athanasios, Chairman of the Board
- 2. Lioukas Spyros of Konstantinos, Vice president Independent Non-executive Member
- 3. Pantousis Ioannis of Dimitrios, Managing Director
- 4. Fidakis Athanasios of Georgios, Executive Member
- 5. Fidakis Athanasios of Konstantinos, Executive Member
- 6. Demenagas Konstantinos of Andreas Executive Member
- 7. Ekonomopoulos Panagiotis of Konstantinos Non-executive Member
- 8. Katsoulakos Ioannis of Socrates, Independent Non-executive Member
- 9. Pimblis Nicolaos of Evarestos, Independent Non-executive Member

On 22/04/2016, the Executive Member of the BoD, Mr. Fidakis Athanasios, son of Georgios resigned from his position. He was not replaced and, thus, the BoD has eight (8) members.

There are not changes in participations of shareholders to the company (above 5% participation share) in fiscal year 2016.

#### I. Internal Code of Conduct

The Company operates under an internal code of conduct, which is updated and kept abreast of current events, in order to incorporate any issues arising pertaining to matters of corporate governance, as well as any changes in the organizational structure of the Company.



#### J. Corporate Social Responsibility

F.G. EUROPE S.A. is especially sensitive to matters of environmental awareness and protection, responsibility towards its employees and contribution to society as a whole, through sponsorships and actions. Social responsibility is developed and implemented through a system of values, objectives and actions relating to corporate governance.

Respect for the environment, promoting renewable energy sources, taking part in recycling initiatives and implementing recycling policies, all are guidelines incorporated in FG Europe's strategy. The companies of the Group, following a path of sustainable growth, operate in a manner that protects both the environment and the health and safety of their employees.

Management's commitment is to continue, also in the future, actions aimed at relieving our fellow men, sparing no material and moral burden.

#### **K.** Dividend Policy

In accordance with relevant provisions of Greek Law, it is required that the Company must distribute a minimum of 35% of its net profit after tax and deductions for accounting reserve as dividend to its shareholders. Nevertheless, the Law provides that this obligation can be waived by a General Assembly of Shareholders resolution, in which a majority of at least 70% of shareholders are represented and vote.

#### L. Statement of Corporate Governance according to Law 3873/2010

This statement of Corporate Governance is a special part of the BoD's Annual Report, according to article 43 (bb) of C.L. 2190/1920, as amended.

F.G. Europe S.A. is committed to maintain high standards of corporate governance. Under the principles of Corporate Governance, the Company has applied the principles laid down by the Corporate Governance Code (CGC) established by the Hellenic Federation of Enterprises (SEV) and amended by the Hellenic Council of Governance Code on 28/6/13. This corporate governance statement sets out the way the Company applies the Code and provides explanations for any failure to comply with the provisions of this during the year 2015.

The Code aims at the constant improvement of the Greek institutional framework and general business environment and to increase the confidence of the investors regarding both the total of listed companies and each one of them and broadens the horizons to attract investment capital.

The term "corporate governance" describes how companies are run and monitored. Corporate governance is structured as a system of relations between the Management of the Company, the Board of the Company, shareholders and other interested parties. It is the structure through which the company's objectives are approached and made, the means of achieving these objectives are identified and monitoring of the performance of the Management in the implementation process of the aforementioned is enabled.

Effective corporate governance plays an essential role in promoting business competitiveness, while promoting increased transparency has led to improved transparency in the whole economic activity of private enterprises and government organizations and institutions.

In Greece, the corporate governance framework has been developed mainly through the adoption of binding rules, such as the Law 3016/2002, as amended by the Article 26 of Law 3091/2002, which requires the participation of non-executive and independent members of the Board of Greek listed companies, the establishment and operation of internal control unit and the adoption of internal operating rule. In addition, many other acts incorporated in the Greek legal framework European company law directives, creating new rules, such as Law 3693/2008, which requires the establishment of audit committees and important caveats with regard to ownership and corporate governance, and Law 3884/2010, relating to rights of shareholders and additional corporate disclosure obligations to shareholders in preparation of the General Assembly. The recent Law 3873/2010 incorporated into the Greek Law the no. 2006/46/EC4 Directive of the European Union



and serves as a reminder of the need for the Code and a "cornerstone". Finally, in Greece, like most other countries, the Law on societies anonymes, (Law 2190/1920, which has been amended by several provisions of the above EU-inspired laws), includes the basic rules of their governance.

#### 1. Corporate Governance Code

## 1.1 Notification of voluntary compliance of the Company with the Corporate Governance Code

Our Company fully complies with the requirements and regulations relating to these laws and in particular c.l. 2190/1920, Law 3016/2002 and Law 3693/2008, which constitute the minimum content of any Corporate Governance Code. At the same time, complying fully with the requirements of the Law 3873/2010, it states that has adopted the only widely accepted until now Corporate Governance Code, developed by the Federation of Enterprises (SEV), as a Corporate Governance Code amended by the Hellenic Council of Governance Code on 28/6/13.

# 1.2. Deviations from the Corporate Governance Code and justification. Specific provisions of the Code that the Company does not apply and an explanation of non – implementation.

The Company confirms with this statement that it has faithfully and strictly implemented the provisions of Greek Law (c.l. 2190/1920, Law 3016/2002 and Law 3693/2008), which establish the minimum requirements to be met by any Corporate Governance Code applied by a company which shares are traded on a regulated market.

These minimum requirements are incorporated in this Corporate Governance Code which the Company is subject to, but this Code also contains a number of additional (relating to minimum requirements) specific practices and principles.

In connection with such additional practices and principles, there could be some deviations (including the case of non-application).

The general, by section, principles under the Code and the deviations with a brief analysis and explanation of the reasons justifying them, are presented below.

#### **SECTION A - The Board and its members**

#### I. Role and responsibilities of the board

The Board should provide effective leadership and direct the company's affairs in the interest of the company and all shareholders, ensuring that the management properly implements the company's strategy. The Board should also ensure the fair and equitable treatment of all shareholders, including minority and foreign shareholders.

In discharging its role, the Board should take into account the interests of key stakeholders such as employees, clients, creditors and the communities in which the company operates. The main, non-delegable, responsibilities of the Board should include:

- Approving the overall long-term strategy and operational goals of the company
- Approving annual budgets and business plans and deciding on major capital expenditures, acquisitions and divestitures
- Selecting and replacing, if necessary, the executive leadership of the company and overseeing planning
- Monitoring the performance of senior management and aligning executive remuneration with the longer term interests of the company and its shareholders



- Ensuring the integrity of the company's accounts, financial reporting systems and public disclosures, as well as the effectiveness of the systems of internal control and risk management
- Being alert to and adequately addressing actual and potential conflicts of interests between the company, on the one hand and its management, board members or major shareholders, on the other (including shareholders with a direct or indirect power to control the board's composition and behavior); to this end, the board should put a set of procedures in place for supervising transactions by all related persons (including transactions that must be submitted to the shareholders for approval) in order to ensure transparency and protect the company's interests
- Ensuring that there is a satisfactory process for monitoring the company's compliance with relevant laws and regulations
- Deciding on and monitoring the effectiveness of the company's governance processes including its system of decision- making and delegation of authorities and duties to other key executives, and
- Formulating, disseminating and implementing key values and principles of conduct governing the company's relations with its stakeholders

#### II. Size and composition of the Board

The size and composition of the Board should enable the effective fulfillment of its responsibilities and reflect the size, activity and ownership of a company. Board composition should be driven by the fair and equitable treatment of all shareholders and demonstrate a high level of integrity. Moreover, it should include a diversity of knowledge, qualifications and experience relevant to the business objectives of the company.

Under Article 23 of the Articles of Association, the Company is managed by the Board of Directors, which consists of a minimum of seven (7) and a maximum of nine (9) members.

The last Board is a 7-member and consists mainly of four (4) independent non-executive members and three (5) executive members. Its composition will ensure that independent and effective functioning.

The mandate of the Board in accordance with Article 24 of the Articles of Association of the Company is 2 years.

The composition of the Board of Directors that elected by the Annual General Assembly on 30/6/2015 is as follows:

- 4. The Company's Board of Directors convened on 06/07/2015 as follows:
- 1. Fidakis Georgios of Athanasios, Chairman of the Board
- 2. Lioukas Spyros of Konstantinos, Vice president Independent Non-executive Member
- 3. Pantousis Ioannis of Dimitrios, Managing Director
- 4. Fidakis Athanasios of Konstantinos, Executive Member
- 5. Demenagas Konstantinos of Andreas Executive Member
- 6. Ekonomopoulos Panagiotis of Konstantinos Non-executive Member
- 7. Katsoulakos Ioannis of Socrates, Independent Non-executive Member
- 8. Pimblis Nicolaos of Evarestos, Independent Non-executive Member

The CVs of the members of the Board of Directors are posted on the Company's website at the address http://www.fgeurope.gr.



No Corporate Secretary of the Board of Directors has been officially appointed, since, until now, this role was performed by one of the Executive members of the BoD. Intention of the Management is after the election of the next BoD, is the definition of the Corporate Secretary who possesses the necessary qualifications by the Code, in order to meet the needs of this specific position.

The Board shall meet whenever required by law, the Articles of Association or the needs of the Company, after invitation of the Chairman or that of his deputy either at the head office of the Company or any other Municipality within the prefecture where the head office are. The topics on the agenda must be indicated in the invitation, otherwise decision making may only be permitted if all members of the Board are present or represented and no one objects to this.

The Board may validly meet outside the office at another location, either in Greece or abroad, if all members of the Board are present or represented in this meeting and no one objects to holding the meeting and decision making. The Board may meet by teleconference. In this case, the invitation to members of the Board includes the necessary information for their participation in the teleconference. Meetings of the Board are chaired by the Chairman or his legal substitute.

The Board has established the following committees that are primarily staffed by Independent non-Executive directors:

- 1. Internal Control Committee: Spyros Lioukas (Responsible), Ioannis Katsoulakos and Panagiotis Ekonomopoulos,
- 2. Remuneration, Benefits and Pension Plan Committee: Spyros Lioukas (Responsible), and Nicolaos Pimblis.
- 3. Environmental Issues Committee: Spyros Lioukas and Panagiotis Ekonomopoulos.
- 4. BoD Candidates Nomination Committee: Ioannis Katsoulakos (Responsible), Nicolaos Pimblis, and Spyros Lioukas.

It should be noted that except the essential role played with their operation by the members of Internal Control Committee and Competition, Transparency and Corporate Governance Committee, other committees of the Board have worked few so far. Management's immediate priority is the full mobilization of the other committees of the Board.

The diversity policy, including gender balance for the members of the Board, as adopted by the Board, will be posted on the corporate website. In the statement of the corporate governance, a specific reference to:

- a) the diversity policy applied by the company, regarding the composition of both the Board and senior management and
- b) the percentage of representation of each sex, respectively should be included.

The Board of Directors now consists exclusively of men. No diversity policy regarding the composition of both the BoD and the senior management has been implemented so far by the company. The company's priorities include finding and adding qualified representative of female sex among the members of the Board, without bound in time for the company's compliance with the above practice, since the condition for its satisfaction is finding the right people to staff positions in the Board and the Management of the company.

#### III. Role and profile of the chairman of the Board

The Chairman should be responsible for leading the board, setting its agenda and ensuring that the work of the board is well organized and meetings conducted efficiently. The Chairman is also



responsible for ensuring that board members receive accurate and timely information. The Chairman should ensure effective communication with all shareholders as well as the fair and equitable treatment of their interests.

The Board has not explicitly established the responsibilities of the Chairman in relation to those of the Managing Director, so that these be reflected in writing and notified to shareholders.

The last Board of Directors elected by the General Assembly on 30/06/2015, trough implementation of the special practice laid down by the Code, elected independent Vice-Chairman among its independent non-executive members, given that the Chairman comes from the executive members of the Board.

#### IV. Duties and conduct of board members

Each board member has a duty of loyalty to the company an all shareholders, including minority and foreign shareholders. Board members should act with integrity and in the best interest of the company, as well as protect the confidentiality of information that has not been disclosed to the public. They should not compete with the company and should avoid any position or activity which creates or appears to create a conflict between their personal interests and the interests of the company, including holding board or executive positions in competing companies without the approval of the general meeting of shareholders. Board members should contribute their expertise and devote to their duties the necessary time and attention. Board members should also limit the number of other professional commitments (in particular any directorships held in other companies) to the extent that allows for their satisfactory performance as board members. Finally, board members should endeavor to attend all meetings of the Board and the relevant committees.

The Board has not adopted as part of the Company's internal regulations, policies which set the framework for acquisition of sufficient information by the Board, so as to base its decisions on the transactions between related parties, following the standard of a prudent businessman. The Board, during the administration of company affairs and, hence, transactions between the Company and its related parties presents the same diligence of a prudent businessman, so that these transactions be fully transparent and in accordance with the terms and conditions of the market and full compatibility with the existing regulatory framework, as determined by the relative provisions of both the corporate and tax legislation. The same care is followed regarding the transactions between company's subsidiaries and related parties. The company's intention, if necessary, is to establish the necessary procedures in order to ensure and acquire, on behalf of the BoD, sufficient information, in order to base its decisions for the transaction between its related parties on the standard of prudent businessman.

The Board has not adopted as part of the Company's internal regulations, policies relating to management of conflicts of interest between its members and the Company, as well as the procedures, according to which, the members of the Board should promptly notify the Board any interests in corporate transactions or their conflicts of interests with the Company or its subsidiaries.

#### V. Nomination of board members

Nominations to the board should be made on merit using objective criteria. The board should ensure the orderly succession of board members and senior executives so as to ensure the long-term success of the company

The committee relating to proposal of candidates for the Board of Directors does not make a periodic assessment of the size and composition of the Board and not submit proposals for consideration on its profile.

The committee shall meet when it comes to indicating the nominations and qualification of the candidates for their election to the BoD.



Company's Operating Rules, which will explain the role and responsibilities of the committee, have not been written or posted on the website of the Company.

The committee does not use the services of external consultants and therefore it is not necessary to provide funds to the committee for this purpose.

The committee has not submitted proposals for diversity policy that should be applied by the Company, including gender balance, but its intension is the submission of diversity proposals in the next election of members of the BoD.

#### VI. Functioning of the Board

The Board should meet sufficiently regularly to discharge its duties effectively. The Board should supplied by the management in a timely manner with information in a form and of a quality to enable it to discharge its responsibilities effectively.

There is no specific regulation for the operation of the Board, as the provisions of the Internal Operating Rules and the Articles of Association of the Company are assessed as adequate for the organization and operation of the Board.

There is no calendar of meetings and 12-month action plan adopted by the Board, which may be revised depending on the needs of the Company, since all members are residents of the Capital and therefore convergence of a meeting of the Board is quite easy whenever imposed by the needs of the company or the law, but not necessarily with a predetermined agenda.

There is no provision for support of the Board in the performance of work by skilled and experienced internal secretary, since the compliance of its members collectively and individually with the internal regulations, relevant laws and regulations, is guaranteed through the professional and scientific knowledge and experience of its members.

There is no provision for introductory information programs for new members of the Board and continuing professional development and training for the other members, since the proposed for election as members of the Board persons have experience, scientific training and organizational – administrative capacity.

There is no provision for providing resources to the committees of the Board to fulfill their duties and to hire external consultants to the extent necessary, since necessary in these cases resources are approved by the Company's management, based on the needs of the Company.

#### VII. Board evaluation

The Board should undertake a regular evaluation of its own performance and that of its committees.

No grievance procedure for evaluating the effectiveness of the Board and its committees has been established.

No procedure for evaluating the performance of the Chairman of the Board which is headed by the independent Vice-Chairman, in spite of the presence independent Vice-Chairman in the last BoD, has been established. This procedure is not considered necessary on the basis of the current organizational structure of the Company.

No procedure for convergence of independent non-executive members of BoD without the presence of executive members to assess their performance and determine their fees has been established, since the executive members of the BoD do not receive compensation for their participation in the meetings of the Board.



#### **SECTION B – Internal Control**

#### **Internal Control – Audit Committee**

The Board should present a balanced and clear assessment of the company's position and prospects and ensure the integrity of financial statements and disclosures to shareholders and to the public.

The Board should maintain a sound system of internal control to safeguard shareholders' investment and the company's assets, and ensure that significant risks are identified and adequately managed. The Board should regularly review the corporate strategy, the main risks to the business, and the effectiveness of the systems of internal control in managing these risks. The review should cover all material controls, including financial, operational and compliance controls, as well as the risk management systems. The Board, through its audit committee (where applicable) should also develop a direct and ongoing relationship with and receive regular reports from the company's auditors in respect of the effective functioning of the control system.

#### **Internal Control System and Risk Management**

Main features of the internal control system:

The Company's internal audit is conducted by the Head of the Internal Audit and in accordance with the audit plan set by the Audit Committee.

It is noted that the audit, according to which the respective Report is issued, is conducted within the current framework. During his exercise of control, the Head of Internal Audit takes note of all necessary books, documents, records, bank accounts and portfolios of the Company, with the continuing cooperation of the Management in order to be provided with all information and data necessary for the smooth implementation of planned and emergency audits and preparation of reports provided with the utmost accuracy in the information and conclusions contained therein. The audit does not include any assessment of the appropriateness of accounting policies used and the reasonableness of accounting estimates made by Management as well, since these are subject to review by the statutory auditor of the Company.

The purpose of the audit is to assess the overall level and operating procedures of internal control system. In each test period, some areas – control fields are selected, while the operation of the Shareholder Services Department and the Office of Corporate Communications is permanently monitored and reviewed.

The Company fully complying with the provisions and requirements of Law 3693/2008, elected at the Annual General Assembly held on 30/6/2015 the Audit Committee, consisting of three independent non-executive members of the Board.

The responsibilities and duties of the Audit Committee shall consist of:

#### 1. Regarding the system of Internal Control and Information Systems, the Audit Committee:

- a) Monitors the financial reporting process and the reliability of financial statements of the company. Also, it should oversee any formal announcement relating to the financial performance of the company and examine the key points of the financial statements that involve significant judgments and estimates on behalf of the Management.
- b) Oversees internal financial controls of the company and monitors the effectiveness of the systems of Internal Control and Risk Management of the company, unless this responsibility clearly belongs to the Board of Directors or another committee. For this purpose, the Audit Committee should periodically reviews the systems of Internal Control



- and Risk Management to ensure that the main risks are identified, faced and disclosed correctly.
- c) Should address conflicts of interest during transactions of the company and its subsidiaries with related parties and submit relevant reports to the BoD.
- d) To the extent required by the company policy, supports the BoD as to obtain adequate information for making decisions relating to transactions between related parties.
- e) Should consider the existence and the content of those procedures under which personnel of the company may, in confidence, express their concern about possible illegalities and irregularities in financial reporting or other matters relating to the operation of the company. It should ensure the existence of procedures for effective and independent investigation of such matters and for appropriate response, as well.

#### 2. Regarding the oversight of the Internal Audit, the Audit Committee:

- a) Should ensure the functioning of the internal audit in accordance with international standards for the professional application of internal control. It identifies and examines the rules of the internal audit of the company.
- b) Monitors and supervises the proper functioning of the internal audit and examines quarterly control reports.
- c) Ensures the independence of the internal audit, recommending to the Board the appointment and dismissal of the head of the internal audit
- d) Evaluates the head of the internal audit

#### 3. Regarding the supervision of the regular audit, the Audit Committee:

- a) Should, through the Board, make recommendations to the General Assembly on the appointment, reappointment and withdrawal of the regular auditor and approving the remuneration and terms of the appointment of the regular auditor.
- b) Reviews and monitors regular auditor's independence and objectivity and the effectiveness of the audit process, taking into account the relevant professional and regulatory requirements in Greece.
- c) Examines and monitors the provision of additional services to the company by the audit company that owns the regular auditor/s. For that purpose, it should develop and implement a police for hiring statutory auditors on the provision of non-audit services and oversee its implementation.
- d) Should discuss with the auditor about the essential audit differences that arose during the audit, regardless of whether they subsequently resolved or remained unresolved.
- e) Should discuss with the auditor about the report referred to deficiencies in the internal control system, particularly in those relating to the process of providing financial reporting and the preparation of financial statements.

Mission of the Audit Committee is to ensure the effectiveness and efficiency of corporate operations, testing the reliability of financial reporting to investors and the shareholders of the Company. Other missions are the compliance of the Company with the current legal and regulatory framework, the safeguard of the investments and assets of the Company and the identification and dealing with major risks.

It is clarified that the Regular Auditor of the Company, who conducts the audit of the annual and interim financial statements, does not provide other non-audit services to the Company or is associated with any other relationship with the Company, in order to ensure the objectivity, impartiality and independence.

The Audit Committee meets today four times a year. There is no specific operation rule of the audit committee, since the duties and responsibilities of that committee are adequately specified in the current provisions.



There are not specific resources for the Audit Committee for use to hire external consultants, since its composition, the specialized knowledge and experience of its members ensure its effective operation.

Support to the Board of Directors, by the Audit Committee, in order to obtain adequate information for decision-making on issues related to transactions between related parties, is not required by the applicable policy of the Company.

#### **SECTION C – Remuneration**

#### **Level and structure of remuneration**

The level and structure of remuneration should aim to attract, retain and motivate board members, executives and employees who will add value to the company with their skills, knowledge and experience. A company should avoid paying more than is necessary for this purpose. The Board should have a clear view as to how the company is paying its top talents.

No options are granted to executive directors, members of the Board and staff of the Company.

There is no provision in the contracts of the executive directors that the Board may recover all or part of the bonus awarded due to revised financial statements for previous years or inaccurate financial data used to calculate this bonus, as any rights for bonus mature only after the final approval and audit of financial statements.

No procedure for approval of the remuneration of the executive directors is followed, after proposal of the Remuneration Committee, without the presence of executive directors.

The Board has established a Remuneration Committee regarding the benefits of managers and pension plan, which is not consist exclusively of independent non-executive members of the Board and despite the fact that its objective is the fixing of remuneration of executive and non executive member of the Board, little has worked.

Therefore, there is no precise provision for the duties of this committee, the frequency of its meetings and other matters relating to its operation. With the full activation of the committee, the operating rules of the company, which will explain clearly the roles and responsibilities, will be posted on its website.

#### **SECTION D - Relations with shareholders**

#### I. Communication with shareholders

The Board should maintain a continuous and constructive dialogue with the company's shareholders, especially those who hold significant stakes and have a long-term perspective.

At the website of the company, there is no comprehensive publication of matters relating to information for investors about corporate governance.

The company has not adopted and does not intent to adopt specific communication practice with shareholders about submitting questions to the Board.

#### II. The general meeting of shareholders

The Board should ensure that the preparation and conduct of the general meeting of shareholders allows for active and well-informed exercise of shareholders' ownership rights. The Board should ensure, within the framework set out by the company's statutes, that as many shareholders as possible, including minority, foreign and remotely residing, have the opportunity to participate in



the general meeting of shareholders. The Board should use the general meeting of shareholders to facilitate genuine and open discussion with the company.

At the General Assembly of the Shareholders, the members of the BoD, the Internal Auditor and the Auditor are present, in order to provide any information and update to shareholders on issues within their competence.

For issues relating to the convening of the General Assembly, the voting process and updating shareholders on the resolutions of the General Assembly, all the provisions of the Code of Corporate Governance are implemented on behalf of the Company.

# 1.3 Practices of corporate governance implemented by the company in addition to the provisions of the Law

The Company has not so far applied any other additional provisions except for those of the Law.

This Statement of Corporate Governance is an internal and special part of the annual Management Report of the Board of the Directors.

Those above mentioned about the financial condition of the Company and the Group can be noted from the financial statements of December 31, 2016.

Glyfada, April 5, 2017

Chairman of the Board of Directors

**Georgios Fidakis** 



#### **Independent Auditor's Report**

To the Shareholders of "F.G. Europe Societe Anonyme For Electric And Electronic Devices"

#### Report on the Audit of the Separate and Consolidated Financial Statements

We have audited the accompanying separate and consolidated financial statements of "F.G. Europe Societe Anonyme For Electric And Electronic Devices" which comprise the separate and consolidated statement of financial position as of 31 December 2016 and the separate and consolidated income statement and statement of comprehensive income, statement of changes in equity and cash flow statement for the year then ended and a summary of significant accounting policies and other explanatory information.

#### Management's Responsibility for the Separate and Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of these separate and consolidated financial statements in accordance with International Financial Reporting Standards, as adopted by the European Union, and for such internal control as management determines is necessary to enable the preparation of separate and consolidated financial statements that are free from material misstatement, whether due to fraud or error.

#### **Auditor's Responsibility**

Our responsibility is to express an opinion on these separate and consolidated financial statements based on our audit. We conducted our audit in accordance with International Standards on Auditing which have been transposed into Greek Law (GG/B'/2848/23.10.2012). Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the separate and consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the separate and consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the separate and consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the separate and consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the separate and consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### **Opinion**

In our opinion, the separate and consolidated financial statements present fairly, in all material respects, the financial position of the "F.G. Europe Societe Anonyme For Electric And Electronic Devices" and its subsidiaries as of December 31, 2016, and their financial performance and cash flows for the year then ended in accordance with International Financial Reporting Standards, as adopted by the European Union.

#### Report on Other Legal and Regulatory Requirements

Taking into consideration, that management is responsible for the preparation of the Board of Directors' report and Corporate Governance Statement that is included to this report according to provisions of paragraph 5 article 2 of Law 4336/2015 (part B), we note the following:

- a) In the Board of Directors' Report is included the Corporate Governance Statement that contains the information that is required by article 43bb of Codified Law 2190/1920.
- b) In our opinion, the Board of Directors' report has been prepared in accordance with the legal requirements of articles 43a and 107A and paragraph 1 (c and d) of article 43bb of the Codified Law 2190/1920 and the content of the Board of Directors' report is consistent with the accompanying financial statements for the year ended 31/12/2016.
- c) Based on the knowledge we obtained from our audit for the Company "F.G. Europe Societe Anonyme For Electric And Electronic Devices" and its environment, we have not identified any material misstatement to the Board of Directors report.

Athens, April 5, 2017 The Certified Accountant

Manolis Michalios SOEL Reg. No.: 25131

Grant Thornton
An instinct for growth

Chartered Accountants Management Consultants
56, Zeffrou str., 175 64 Palalo Faliro, Greece

# F.G. EUROPE S.A.

128, Vouliagmenis Ave. 166 74 Glyfada P.C. Reg. No. 13413/06/B/86/111

# ANNUAL FINANCIAL STATEMENTS COMPANY AND CONSOLIDATED FOR THE FISCAL YEAR ENDED DECEMBER 31, 2016

### **CONTENTS**

,	Condensed annual Financial Statements
	- Statement of Comprehensive Income (Company and Consolidated) for the years ended December 31, 2016 and 2015
	- Statement of Financial Position (Company and Consolidated) as of December 31, 2016 and 2015
	- Statements of Changes in Equity (Company and Consolidated) for the years ended December 31, 2016 and 2015
	- Statements of Cash Flows (Company and Consolidated) for the years ended December 31, 2016 and 2015
	- Notes to the annual Financial Statements (Company and Consolidated)  1. Incorporation and Business of the Group
,	Internet site of the Company
•	Figures and information for the period from January 1 to December 31, 2016 (attached)

#### Statement of Comprehensive Income (Company and Consolidated) For the Years ended December 31, 2016 and 2015



(All amounts in Euro thousands unless otherwise stated)

	_	Consolio	dated	Comp	any
	_			ed December 3	
	Note_	2016	2015	2016	2015
Sales	6	94.786	95.151	75.459	86.891
Less: Cost of sales	7	(71.230)	(69.676)	(61.963)	(66.970)
Fross profit	_	23.556	25.475	13.496	19.921
Other operating income	6	735	371	243	231
Distribution expenses	7	(13.754)	(13.392)	(10.191)	(12.300)
Administrative expenses	7	(5.154)	(5.638)	(2.013)	(2.382)
Other operating expenses	7	(298)	(322)	(86)	(45)
Earnings before interests and taxes	_	5.085	6.494	1.449	5.425
Finance income	7	4.738	3.960	3.645	3.318
Finance costs	7	(6.569)	(9.312)	(4.782)	(7.203)
Earnings before taxes		3.254	1.142	312	1.540
Income tax expense	8 _	(766)	(941)	205	(345)
Net profit for the period	_	2.488	201	517	1.195
Attributable as follows:					
Equity holders of the Parent company		1.776	(37)	_	_
Minority interest		712	238	-	_
Net profit (after tax) attributable to the Group		2.488	201	-	-
Revaluation of Employee benefits obligations	23	(7)	(12)	(7)	(9)
Income tax expense	23	2	3	2	3
neone ux expense		(5)	(9)	(5)	(6)
Other Comprehensive Income					
Exchange differences		(345)	(99)	-	-
Available for sale investments	12	-	-	-	-
Available for sale investments - reclassification	10				
to results	12 _	(245)	(00)		
Other Comprehensive Income often tower	_	(345)	(108)	(5)	(6)
Other Comprehensive Income after taxes Total Comprehensive Income after taxes	_	(350) 2.138	$\frac{(108)}{93}$	512	(6) 1.189
Total Comprehensive Income after taxes	_	2.130		512	1.109
Attributable as follows:		4.704	(4.00)		
Equity holders of the Parent company		1.581	(100)	-	-
Minority interest.	_	557	193		-
Net profit (after tax) attributable to the Group	_	2.138	93	<u>-</u>	-
Earnings per share (expressed in Euros):	9 _	0,0336	(0,0007)	0,0098	0,0226
	_				

#### Statement of Financial Position (Company and Consolidated) For the Years ended December 31, 2016 and 2015

FG europe

(All amounts in Euro thousands unless otherwise stated)

		Consolidated		Company		
	Note	December 31,	December 31,	December	December 31,	
<u>ASSETS</u>		2016	2015	31, 2016	2015	
Non-current assets						
Property, plant and equipment	10	52.291	57.574	709	1.078	
Investments in real estate property	10	241	246	241	246	
Intangible assets	10	6.724	7.007	4	4	
Investments in subsidiaries	1	-	=	33.221	31.018	
Long term receivables		7.923	587	7.897	560	
Deferred tax assets	22	5.387	5.406	4.205	3.998	
Available for sale investments	12	875	104	875	104	
Total non-current assets		73.441	70.924	47.152	37.008	
Current assets						
Inventories	13	37.648	34.955	34.330	30.487	
Trade receivables	14	34.532	46.354	24.846	42.951	
Cash and cash equivalents	15	9.923	20.615	6.317	15.380	
Total current assets		82.103	101.924	65.493	88.818	
<b>Total assets</b>		155.544	172.848	112.645	125.826	
SHAREHOLDERS' EQUITY & LIABILITIES SHAREHOLDERS' EQUITY Shareholders equity attributable to the						
equity holders of the parent company						
Share capital	16	15.840	15.840	15.840	15.840	
Share premium	17	6.731	6.731	6.731	6.731	
Reserves.	18	3.792	4.032	3.904	3.854	
Retained earnings		(7.907)	(9.588)	5.513	5.051	
S		18.636	17.015	31.988	31.476	
Non-controlling interests		20.918	19.540			
Total shareholders' equity		39.554	36.555	31.988	31.476	
LIABILITIES						
Non-current liabilities						
Long term Borrowings	20	62.311	51.195	53.324	36.827	
Retirement benefit obligations	23	766	702	635	601	
Deferred government grants	21	16.144	17.848	-	-	
Long-term provisions		1.979	1.816	_	_	
Deferred taxes	22	3.326	2.589	_	_	
Total non-current liabilities		84.526	74.150	53.959	37.428	
Current liabilities						
Short term Borrowings	20	2.012	24.527	2.012	24.527	
Short term portion of long term	20	2.012	21.327	2.012	21.327	
borrowings	20	12.000	12.556	10.200	10.101	
Current tax liabilities	20	27	12.536	-	10.101	
Trade and other payables	19	17.425	24.933	14.486	22.294	
Total current liabilities	17	31.464	62.143	26.698	56.922	
Total liabilities		115.990	136.293	80.657	94.350	
Total shareholders' equity and						
liabilities		155.544	172.848	112.645	125.8 26	

#### Statements of Changes in Equity (Company and Consolidated) For the Years ended December 31, 2016 and 2015



(All amounts in Euro thousands unless otherwise stated)

<u>Consolidated</u>	Share capital	Share premium	Legal reserve	Special tax reserves / other	Retained earnings / (Accumulated losses)	Total	Minority interest	Total equity
Balance on January 1, 2015	15.840	6.731	4.162	(80)	(9.544)	17.109	18.480	35.589
Year's changes: Net profit for the period Other Comprehensive	-	-	-	-	(37)	(37)	238	201
Income		-	-	(63)	_	(63)	(45)	(108)
Total Comprehensive Income	_	_		(63)	(37)	(100)	193	93
Legal reserve	-	-	13	-	(7)	6	(6)	-
(Increase)/ Decrease shareholding of Subsidiaries			_	_		-	873	873
Balance on December 31, 2015	15.840	6.731	4.175	(143)	(9.588)	17.015	19.540	36.555
Balance on January 1, 2016	15.840	6.731	4.175	(143)	(9.588)	17.015	19.540	36.555
Year's changes: Net profit for the period	-	-	-	-	1.776	1.776	712	2.488
Other Comprehensive Income	-	-	-	(195)	-	(195)	(155)	(350)
Total Comprehensive Income		-		(195)	1.776	1.581	557	2.138
Legal reserve	-	-	135	-	(95)	40	(40)	-
(Increase)/ Decrease shareholding of Subsidiaries		-	-			-	861	861
Balance on December 31, 2016	15.840	6.731	4.310	(338)	(7.907)	18.636	20.918	39.554

#### Statements of Changes in Equity (Company and Consolidated) For the Years ended December 31, 2016 and 2015



(All amounts in Euro thousands unless otherwise stated)

<u>Company</u>	Share capital	Share premium	Legal reserve	Actuarial Gains/ loses	Special tax reserves	Retained earnings / (Accumulated losses)	Total
Balance on January 1, 2015	15.840	6.731	3.939	(72)	(7)	3.856	30.287
Year's changes: Net profit for the period Other Comprehensive	-	-	-	-	-	1.195	1.195
Income	-	-	_	(6)	-	-	(6)
Total Comprehensive Income		_	_	(6)	_	1.195	1.189
Balance on December 31,				(0)		1.170	1.10
2015	15.840	6.731	3.939	(78)	(7)	5.051	31.476
Balance on January 1, 2016	15.840	6.731	3.939	(78)	(7)	5.051	31.476
Year's changes:							
Net profit for the period	-	-	-	-	-	517	517
Other Comprehensive							
Income		=	-	(5)	=	=	(5)
Total Comprehensive				( <del>-</del> )			
Income		-	-	(5)	-	517	512
Legal reserve		-	55	-	-	(55)	-
Balance on December 31, 2016	15.840	6.731	3.994	(83)	(7)	5.513	31.988

#### Statements of Cash Flows (Company and Consolidated) For the Years ended December 31, 2016 and 2015



(All amounts in Euro thousands unless otherwise stated)

	Consolidated Comp				
				d December 31,	
CASH FLOWS FROM OPERATING ACTIVITIES	2016	2015	2016	2015	
Profit before tax (and minority interest)	3.254	1.141	312	1.540	
Add / (less) adjustments for:	3.234	1.141	312	1.540	
Depreciation	5.515	5.414	192	123	
Provisions	1.009	2.049	735	2.036	
Exchange differences.	(654)	39	(646)	32	
Result of investment activity	(604)	870	(564)	896	
Interest and similar expenses.	5.003	5.281	3.998	4.124	
Government grants recognized in income	(1.704)	(1.513)	3.770	1.121	
Employee benefits	117	118	57	71	
Impairment charges / deletion	_	182	-	-	
Operating result before changes in working capital	11.936	13.581	4.084	8.822	
Add / (less) adjustments for changes in working capital items:				0.022	
(Increase) / decrease in inventories	(3.211)	10.153	(3.893)	12.850	
(Increase) / decrease in receivables and prepayments	8.866	(5.207)	15.861	(11.434)	
Increase / (decrease) in trade and other payables	(6.677)	1.058	(8.510)	2.996	
(Increase)/ decrease in long term receivables	(7.337)	104	(7.337)	98	
Total cash inflow / (outflow) from operating activities	3.577	19.689	205	13.332	
Interest Expenses	(4.092)	(5.959)	(3.193)	(5.021)	
Income taxes paid	(106)	(4)	(3.193)	(3.021)	
Total net inflow / (outflow) from operating activities	(621)	13.726	(2.988)	8.311	
CASH FLOWS FROM INVESTING ACTIVITIES	(021)	13.720	(2.700)	0.311	
(Purchase) of subsidiaries and other investments	(167)	(8.000)	(1.220)	(9.066)	
Proceeds from the sale of subsidiaries and other investments	665	_	665	-	
(Purchase) of PPE and intangible assets	(189)	(949)	(18)	(599)	
Proceeds from the sale of PPE and intangible assets	182	-	180	-	
Interest and similar expenses paid	74	72	33	46	
Total net cash inflow / (outflow) from investing activities	565	(8.877)	(360)	(9.619)	
CASH FLOWS FROM FINANCING ACTIVITIES					
Proceeds from share capital increase	862	873	_	_	
Proceeds from borrowings	31.000	23.364	31.000	23.364	
Repayments of borrowings.	(42.870)	(14.129)	(37.087)	(10.101)	
Dividends paid	-	-	-	-	
Total net cash inflow from financing activities	(11.008)	10.108	(6.087)	13.263	
Net increase / (decrease) in cash and cash equivalents Exchange differences Cash and cash equivalents at beginning of period Cash and cash equivalents at end of period	(11.064) 372 20.615 9.923	14.957 183 5.475 20.615	(9.435) 372 15.380 6.317	11.955 183 3.242 15.380	

#### Notes to the Financial Statements (Company and Consolidated) For the Year ended December 31, 2016

(All amounts in Euro thousands unless otherwise stated)



#### 1. Incorporation and Business of the Group

The parent company F.G. EUROPE S.A. (hereinafter referred to as "the Company") and its subsidiaries (hereinafter referred to as "the Group) activate:

- The company in the import and wholesale of all types of air conditioners, all types of white
  and consumer electronics electrical appliances, televisions and in the wholesale of products
  and services of mobile telephony.
- The subsidiaries F.G. EUROPE KLIMA TEKNOLOJILERI SANAYI VE TICARET A.S. and F.G. EUROPE ITALIA SPA activate in the import and wholesale of all types of air conditioners, while R.F. ENERGY S.A. and its subsidiaries below activate in the field of electric energy production from renewable energy sources.
  - HYDROILEKTRIKI ACHAIAS S.A.
  - CITY ELECTRIC S.A.
  - AIOLIKI KYLINDRIAS S.A.
  - KALLISTI ENERGIAKI S.A.
  - R.F. ENERGY S.A. OMALIES S.A.
  - AIOLIKI ADERES S.A.

The Company and the Group are domiciled in Greece, in the municipality of Glyfada, with registered offices: 128, Vouliagmenis Ave., GR-16674 Glyfada, Greece. The total number of personnel occupied as of December 31, 2016 is 88 for the Company and 124 for the Group.

The Company's shares are listed on the primary market segment of the Athens Exchange.

Other comprehensive income after tax represents total loss for the Group and the Company of  $\mathfrak{C}$  350 and of  $\mathfrak{C}$ 5 respectively and concerns, a) losses  $\mathfrak{C}$ 345 for the Group represents difference in exchange at the consolidation of Group Companies in foreign currency and b) losses of  $\mathfrak{C}$ 5 for the Group and the Company represent actuarial gains/losses arising from the actuarial valuation of the pension and other post-employment benefit plans.

The subsidiaries contained with the method of full consolidation in the attached consolidated financial statements of the group are the following:

Name	Country	Share as of December 31, 2016	Method of consolidation
• F.G. EUROPE S.A.	Greece	Parent company	Full consolidation
<ul> <li>F.G. EUROPE ITALIA S.P.A.</li> </ul>	Greece	100,00^% (a)	Full consolidation
• F.G. EUROPE KLIMA TEKNOLOJILERI SANAYI VE TICARET A.S.	Greece	55,00% (a)	Full consolidation
• R.F. ENERGY S.A.	Greece	50,00% (a)	Full consolidation
<ul> <li>HYDROELECTRICAL ACHAIAS S.A.</li> </ul>	Greece	50,00% (b)	Full consolidation
• CITY ELECTRIC S.A.	Greece	50,00% (b)	Full consolidation
<ul> <li>AIOLIKI KYLINDRIAS S.A.</li> </ul>	Greece	50,00% (b)	Full consolidation
<ul> <li>KALLISTI ENERGIAKI S.A.</li> </ul>	Greece	50,00% (b)	Full consolidation
<ul> <li>AIOLIKI ADERES S.A.</li> </ul>	Greece	50,00% (b)	Full consolidation
• R.F. ENERGY S.A. OMALIES S.A.	Greece	50,00% (b)	Full consolidation

Note: a) Direct investments, b) Indirect investments

F.G. EUROPE's holding share in the company R.F. ENERGY S.A. is to 50,00%. Due to the fact that the existing shareholders' agreement concerning the appointment of the majority of Board

#### Notes to the Financial Statements (Company and Consolidated) For the Year ended December 31, 2016

(All amounts in Euro thousands unless otherwise stated)



Members through F.G. EUROPE S.A., R.F. ENERGY is fully consolidated in the Company's financial statements, with the method of full consolidation.

F.G. EUROPE S.A. participates with 10,00% in the share capital of ANAKYKLOSI SYSKEVON SYMMETOCHIKI S.A. which is not included in the consolidated financial statements of the Group, and thus it is classified as "Available for sale".

The investments in subsidiaries of the Company are as follows:

Investments in Subsidiaries as at 31/12/2016							
	Subsidiary name	Balance as at 31/12/2015	Additions 1/1-31/12/16	Reductions 01/01 - 31/12/2016	Balance as at 31/12/2016		
1 2	R.F. ENERGY S.A F.G. EUROPE KLIMA TEKNOLOJILERI SANAYI	29.287	-	-	29.287		
2	VE TICARET A.S	1.479	1.053	-	2.532		
3	F.G. EUROPE ITALIA S.P.A.	252	1.150	-	1.402		
	Total	31.018	2.203	-	33.221		

	Investments in Subsidiaries as at 31/12/2015							
	Subsidiary name	Balance as at 31/12/2014	Additions 1/1 – 31/12/2015	Reductions 1/1 - 31/12/2015	Balance as at 31/12/2015			
1	R.F. ENERGY A.E. F.G. EUROPE KLIMA TEKNOLOJILERI SANAYI VE	29.287	-	-	29.287			
2	TICARET A.S. F.G. EUROPE ITALIA S.P.A.	413 252	1.066	-	1.479 252			
3	Total	29.952	1.066	<u>-</u>	31.018			

Within 2016, the subsidiary FG EUROPE KLIMA TEKNOLOJILERY SANAYI VE TICARET A.S. which is operating in Turkey proceeded to share capital increase of € 1,914, in order to expand its business. The share capital increase held in cash by both FG EUROPE S.A. with € 1.053 (55% stake) and the other shareholders with € 861 (45% stake).

Within 2016, the subsidiary FG EUROPE ITALIA S.p.A. which is operating in Italy, proceeded to share capital increase of € 1,150, in order to cover its operating and working capital expenses.

In order for the expansion of the Group's business in England and Ireland, a 100% subsidiary under the name FG EUROPE UK LIMITED was established in London, England. The scope of the subsidiary is the disposal of all types of air conditioners in Great Britain, especially in England and Ireland. The share capital of the subsidiary amounts to  $\ensuremath{\mathfrak{e}}558$ .

According to the decision of the Extraordinary General Assembly of the Shareholders of 100% subsidiary CITY ELECTRIC S.A. on 22/09/2016, the company's share capital increased by €5,100 (amount in €). The increase was made by cash payment on behalf of sole shareholder RF ENERGY S.A. and covered by issuance of 170 new shares with nominal value of €30 and disposal price of €300 each. The difference between the nominal value of €30 and the disposal price of €300,

(All amounts in Euro thousands unless otherwise stated)



amounting to €45,900 (amount in €) was registered to the account "Special Reserve from issuing shares above par". After the increase, the share capital of the company amounted to €311,970 divided into 10.399 ordinary shares with a nominal value of €30 each.

According to the decision of the Extraordinary General Assembly of the Shareholders of 100% subsidiary RF ENERGY OMALIES S.A. on 22/09/2016, the company's share capital increased by €15,900 (amount in €). The increase was made by cash payment on behalf of sole shareholder RF ENERGY S.A. and covered by issuance of 530 new shares with nominal value of €30 and disposal price of €300 each.

The difference between the nominal value of €30 and the disposal price of €300, amounting to €143,100 was registered to the account "Special Reserve from issuing shares above par ". After the increase, the share capital of the company amounted to €1,406,220 (amount in €), divided into 46.874 ordinary shares with a nominal value of €30 each.

According to the decision of the Extraordinary General Assembly of the Shareholders of 100% subsidiary AIOLIKI ADERES S.A. on 08/12/2015, the company's share capital decreased by €991,107 (amount in €). On 25/02/2016, G.E.M.I announced the completion and approval of the process of reducing its share capital by €991,107, which was fully refunded to its sole shareholder, R.F. ENERGY S.A.

### Subsidiaries with non-controlling interests

	Proportion of ownership and voting rights of non - controlling interests		Profits attributable to non - controlling interests		Cumulative no inter	U
Subsidiaries'	21/12/2017	21/12/2015	21/12/2016		21/12/2017	21/12/2015
name	31/12/2016	31/12/2015	31/12/2016	31/12/2015	31/12/2016	31/12/2015
RF ENERGY GROUP	50%	50%	695	754	19.712	19.057
FG EUROPE						
KLIMA						
TEKNOLOGILERI						
SANAYI VE						
TIKARET A.S.	45%	45%	17	(516)	1.206	483

Condensed financial information regarding the subsidiary RF ENERGY GROUP before eliminating intercompany transactions and balances

	31/12/2016	31/12/2015
Non-current assets	62.315	67.628
Current assets	13.422	13.506
Total assets	75.737	81.134
Long-term liabilities	31.028	37.290
Short-term liabilities	3.526	4.050
Total liabilities	34.554	41.340
Shareholders equity attributable to the equity holders of the parent company	21.471	20.737
Non-controlling interests	19.712	19.057

(All amounts in Euro thousands unless otherwise stated)



	31/12/2016	31/12/2015
Sales	9.756	10.720
Net profit after tax attributable to the Equity holders of the Parent	695	754
Net profit after tax attributable to minority interest	695	754
Net profit after tax	1.390	1.508
Other Comprehensive Income after taxes	-	(2)
Total Comprehensive Income after taxes attributable to the Equity holders of the Parent	695	753
Total Comprehensive Income after taxes attributable to minority interest	695	753
Total Comprehensive Income after taxes	1.390	1.506
	31/12/2016	31/12/2015
Net cash flow from operating activities	4.534	5.124
Net cash flow from investing activities	30	(132)
Net cash flow from financing activities	(5.783)	(2.771)
Total net cash flow	(1.219)	2.221

Condensed financial information regarding the subsidiary FG EUROPE KLIMA TEKNOLOGILERI SANAYI VE TIKARET AS before elimination of intercompany transactions and balances.

	31/12/2016	31/12/2015
Non-current assets	423	506
Current assets	4.689	4.645
Total assets	5.112	5.151
Long-term liabilities	20	18
Short-term liabilities	2.412	4.060
Total liabilities	2.432	4.078
Shareholders equity attributable to the equity holders of the		
parent company	1.474	590
Non-controlling interests	1.206	483
	31/12/2016	31/12/2015
Sales Net profit after tax attributable to the Equity holders of the Parent	5.752	5.464
company	21	(630)
Net profit after tax attributable to minority interest	17	(516)
Net profit after tax	38	(1.146)
Other Comprehensive Income after taxes	(345)	(99)
Total Comprehensive Income after taxes attributable to the Equity holders of the Parent company	(169)	(685)
Total Comprehensive Income after taxes attributable to minority interest	(138)	(550)

(All amounts in Euro thousands unless otherwise stated)



Total Comprehensive Income after taxes	(307)	(1.245)
	31/12/2016	31/12/2015
Net cash flow from operating activities	(1.941)	(421)
Net cash flow from investing activities	(48)	(57)
Net cash flow from financing activities	1.914	616
Total net cash flow	(75)	138

### 2. Significant Accounting Policies used by the Group

# 2.1 Basis of Preparation of Financial Statements

These consolidated and company financial statements (hereinafter referred to as "Financial Statements") have been prepared by the Management according to International Financial Reporting Standards (IFRS) issued by the International Accounting Standards Board and Interpretations that have been issued by the Standing Interpretations Committee.

#### 2.2 Changes in accounting policy and disclosures

# 2.2.1 New Standards, Interpretations, Revisions and Amendments to existing Standards that are effective and have been adopted by the European Union

The following amendments of IFRSs have been issued by the International Accounting Standards Board (IASB), adopted by the European Union, and their application is mandatory from or after 01/01/2016.

# • Amendments to IAS 19: "Defined Benefit Plans: Employee Contributions" (effective for annual periods starting on or after 01/02/2015)

In November 2013, the IASB published narrow scope amendments to IAS 19 "Employee Benefits" entitled Defined Benefit Plans: Employee Contributions. The narrow scope amendments apply to contributions from employees or third parties to defined benefit plans. The objective of the amendments is to simplify the accounting for contributions that are independent of the number of years of employee service, for example, employee contributions that are calculated according to a fixed percentage of salary. The amendments do not affect the consolidated Financial Statements.

# $\bullet$ Annual Improvements to IFRSs – 2010-2012 Cycle (effective for annual periods starting on or after 01/02/2015)

In December 2013, the IASB issued Annual Improvements to IFRSs - 2010-2012 Cycle, a collection of amendments to IFRSs, in response to seven issues addressed during the 2010-2012 cycle. The amendments are effective for annual periods beginning on or after 1 July 2014, although entities are permitted to apply them earlier. The issues included in this cycle are the following: IFRS 2: Definition of 'vesting condition', IFRS 3: Accounting for contingent consideration in a business combination, IFRS 8: Aggregation of operating segments, IFRS 8: Reconciliation of the total of the reportable segments' assets to the entity's assets, IFRS 13: Short-term receivables and payables, IAS 16/IAS 38: Revaluation method—proportionate restatement of accumulated depreciation and IAS 24: Key management personnel services. The amendments do not affect the consolidated Financial Statements.

(All amounts in Euro thousands unless otherwise stated)



# • Amendments to IFRS 11: "Accounting for Acquisitions of Interests in Joint Operations" (effective for annual periods starting on or after 01/01/2016)

In May 2014, the IASB issued amendments to IFRS 11. The amendments add new guidance on how to account for the acquisition of an interest in a joint operation that constitutes a business and specify the appropriate accounting treatment for such acquisitions. The amendments do not affect the consolidated Financial Statements.

# • Amendments to IAS 16 and IAS 38: "Clarification of Acceptable Methods of Depreciation and Amortisation" (effective for annual periods starting on or after 01/01/2016)

In May 2014, the IASB published amendments to IAS 16 and IAS 38. IAS 16 and IAS 38 both establish the principle for the basis of depreciation and amortisation as being the expected pattern of consumption of the future economic benefits of an asset. The IASB has clarified that the use of revenue-based methods to calculate the depreciation of an asset is not appropriate because revenue generated by an activity that includes the use of an asset generally reflects factors other than the consumption of the economic benefits embodied in the asset. The amendments do not affect the consolidated Financial Statements.

# • Amendments to IAS 16 and IAS 41: "Agriculture: Bearer Plants" (effective for annual periods starting on or after 01/01/2016)

In June 2014, the IASB published amendments that change the financial reporting for bearer plants. The IASB decided that bearer plants should be accounted for in the same way as property, plant and equipment in IAS 16. Consequently, the amendments include bearer plants within the scope of IAS 16, instead of IAS 41. The produce growing on bearer plants will remain within the scope of IAS 41. The amendments do not affect the separate Financial Statements.

# • Amendments to IAS 27: "Equity Method in Separate Financial Statements" (effective for annual periods starting on or after 01/01/2016)

In August 2014, the IASB published narrow scope amendments to IAS 27. Under the amendments, entities are permitted to use the equity method to account for investments in subsidiaries, joint ventures and associates in their separate Financial Statements – an option that was not effective prior to the issuance of the current amendments. The amendments do not affect the consolidated Financial Statements.

# • Annual Improvements to IFRSs – 2012-2014 Cycle (effective for annual periods starting on or after 01/01/2016)

In September 2014, the IASB issued Annual Improvements to IFRSs - 2012-2014 Cycle, a collection of amendments to IFRSs, in response to four issues addressed during the 2012-2014 cycle. The amendments are effective for annual periods beginning on or after 1 January 2016, although entities are permitted to apply them earlier. The issues included in this cycle are the following: **IFRS 5**: Changes in methods of disposal, **IFRS 7**: Servicing Contracts and Applicability

(All amounts in Euro thousands unless otherwise stated)



of the amendments to IFRS 7 to condensed interim financial statements, **IAS 19**: Discount rate: regional market issue, and **IAS 34**: Disclosure of information "elsewhere in the interim financial report". The amendments do not affect the consolidated Financial Statements.

# • Amendments to IAS 1: "Disclosure Initiative" (effective for annual periods starting on or after 01/01/2016)

In December 2014, the IASB issued amendments to IAS 1. The aforementioned amendments address settling the issues pertaining to the effective presentation and disclosure requirements as well as the potential of entities to exercise judgment under the preparation of financial statements. The amendments do not affect the consolidated Financial Statements.

# • Amendments to IFRS 10, IFRS 12 and IAS 28: "Investment Entities: Applying the Consolidation Exception" (effective for annual periods starting on or after 01/01/2016)

In December 2014, the IASB published narrow scope amendments to IFRS 10, IFRS 11 and IAS 28. The aforementioned amendments introduce explanation regarding accounting requirements for investment entities, while providing exemptions in particular cases, which decrease the costs related to the implementation of the Standards. The amendments do not affect the consolidated Financial Statements.

# 2.2.2 New Standards and Interpretations that have not been applied yet or have not been adopted by the European Union.

The following new Standards and amendments of IFRSs have been issued by the International Accounting Standards Board (IASB), but their application has not started yet or they have not been adopted by the European Union.

# • IFRS 14 "Regulatory Deferral Accounts" (effective for annual periods starting on or after 01/01/2016)

In January 2014, the IASB issued a new Standard, IFRS 14. The aim of this interim Standard is to enhance the comparability of financial reporting by entities that are engaged in rate-regulated activities. Many countries have industry sectors that are subject to rate regulation, whereby governments regulate the supply and pricing of particular types of activity by private entities. The Group will examine the impact of the above on its Financial Statements, though it is not expected to have any. The above have not been adopted by the European Union, until the issuance of the final Standard.

# • IFRS 15 "Revenue from Contracts with Customers" (effective for annual periods starting on or after 01/01/2018)

In May 2014, the IASB issued a new Standard, IFRS 15. The Standard fully converges with the requirements for the recognition of revenue in both IFRS and US GAAP. The key principles on which the Standard is based are consistent with much of current practice. The new Standard is

(All amounts in Euro thousands unless otherwise stated)



expected to improve financial reporting by providing a more robust framework for addressing issues as they arise, increasing comparability across industries and capital markets, providing enhanced disclosures and clarifying accounting for contract costs. The new Standard will supersede IAS 11 "Construction Contracts", IAS 18 "Revenue" and several revenue related Interpretations. The Group will examine the impact of the above on its Financial Statements.. The above have been adopted by the European Union with effective date of 01/01/2018.

# • IFRS 9 "Financial Instruments" (effective for annual periods starting on or after 01/01/2018)

In July 2014, the IASB issued the final version of IFRS 9. The package of improvements introduced by the final version of the Standard, includes a logical model for classification and measurement, a single, forward-looking "expected loss" impairment model and a substantially-reformed approach to hedge accounting. The Group will examine the impact of the above on its Financial Statements. The above have been adopted by the European Union with effective date of 01/01/2018.

# • Amendments to IFRS 10 and IAS 28: "Sale or Contribution of Assets between an Investor and its Associate or Joint Venture" (the IASB postponed the effective date of this amendment indefinitely)

In September 2014, the IASB published narrow scope amendments to IFRS 10 and IAS 28. The objective of the aforementioned amendments is to address an acknowledged inconsistency between the requirements in IFRS 10 and those in IAS 28, in dealing with the sale or contribution of assets between an investor and its associate or joint venture. In December 2015, the IASB postponed the effective date of these amendments indefinitely pending the outcome of its research project on the equity method of accounting. The Group will examine the impact of the above on its Financial Statements, though it is not expected to have any. The above have not been adopted by the European Union.

### • IFRS 16 "Leases" (effective for annual periods starting on or after 01/01/2019)

In January 2016, the IASB issued a new Standard, IFRS 16. The objective of the project was to develop a new Leases Standard that sets out the principles that both parties to a contract, i.e. the customer ('lessee') and the supplier ('lessor'), apply to provide relevant information about leases in a manner that faithfully represents those transactions. To meet this objective, a lessee is required to recognize assets and liabilities arising from a lease. The Group will examine the impact of the above on its Financial Statements. The above have not been adopted by the European Union.

# • Amendments to IAS 12: "Recognition of Deferred Tax Assets for Unrealized Losses" (effective for annual periods starting on or after 01/01/2017)

In January 2016, the IASB published narrow scope amendments to IAS 12. The objective of the amendments is to clarify the accounting for deferred tax assets for unrealized losses on debt instruments measured at fair value. The Group will examine the impact of the above on its

(All amounts in Euro thousands unless otherwise stated)



Financial Statements, though it is not expected to have any. The above have not been adopted by the European Union.

# • Amendments to IAS 7: "Disclosure Initiative" (effective for annual periods starting on or after 01/01/2017)

In January 2016, the IASB published narrow scope amendments to IAS 7. The objective of the amendments is to enable users of financial statements to evaluate changes in liabilities arising from financing activities. The amendments will require entities to provide disclosures that enable investors to evaluate changes in liabilities arising from financing activities, including changes arising from cash flows and non-cash changes. The Group will examine the impact of the above on its Financial Statements. The above have not been adopted by the European Union.

# • Clarification to IFRS 15 "Revenue from Contracts with Customers" (effective for annual periods starting on or after 01/01/2018)

In April 2016, the IASB published clarifications to IFRS 15. The amendments to IFRS 15 do not change the underlying principles of the Standard, but clarify how those principles should be applied. The amendments clarify how to identify a performance obligation in a contract, how to determine whether a company is a principal or an agent and how to determine whether the revenue from granting a license should be recognized at a point in time or over time. The Group will examine the impact of the above on its Financial Statements, though it is not expected to have any. The above have not been adopted by the European Union.

# • Amendment to IFRS 2: "Classification and Measurement of Share-based Payment Transactions" (effective for annual periods starting on or after 01/01/2018)

In June 2016, the IASB published narrow scope amendment to IFRS 2. The objective of this amendment is to clarify how to account for certain types of share-based payment transactions. More specifically, the amendments provide requirements on the accounting for the effects of vesting and non-vesting conditions on the measurement of cash-settled share-based payments, for share-based payment transactions with a net settlement feature for withholding tax obligation, as well as, a modification to the terms and conditions of a share-based payment that changes the classification of the transaction from cash-settled to equity-settled. The Group will examine the impact of the above on its Financial Statements, though it is not expected to have any. The above have not been adopted by the European Union.

# • Amendments to IFRS 4: "Applying IFRS 9 Financial Instruments with IFRS 4 Insurance Contracts" (effective for annual periods starting on or after 01/01/2018)

In September 2016, the IASB published amendments to IFRS 4. The objective of the amendments is to address the temporary accounting consequences of the different effective dates of IFRS 9 Financial Instruments and the forthcoming insurance contracts Standard. The amendments to existing requirements of IFRS 4 permit entities whose predominant activities are connected with insurance to defer the application of IFRS 9 until 2021 (the "temporary exemption") and also permit all issuers of insurance contracts to recognize in other comprehensive income, rather than

(All amounts in Euro thousands unless otherwise stated)



profit or loss, the volatility that could arise when IFRS 9 is applied before the new insurance contracts Standard is issued (the "overlay approach"). The Group will examine the impact of the above on its Financial Statements, though it is not expected to have any. The above have not been adopted by the European Union.

# • Annual Improvements to IFRSs - 2014-2016 Cycle (effective for annual periods starting on or after 01/01/2017 and 01/01/2018)

In December 2016, the IASB issued Annual Improvements to IFRSs – 2014-2016 Cycle, a collection of amendments to IFRSs, in response to several issues addressed during the 2014-2016 cycle. The issues included in this cycle are the following: **IFRS 12:** Clarification of the scope of the Standard, **IFRS 1:** Deletion of short-term exemptions for first-time adopters, **IAS 28:** Measuring an associate or joint venture at fair value. The amendments are effective for annual periods beginning on or after 1 January 2017 for IFRS 12, and 1 January 2018 for IFRS 1 and IAS 28. The Group will examine the impact of the above on its Financial Statements, though it is not expected to have any. The above have not been adopted by the European Union.

# • IFRIC 22 "Foreign Currency Transactions and Advance Consideration" (effective for annual periods starting on or after 01/01/2018)

In December 2016, the IASB issued a new Interpretation, IFRIC 22. IFRIC 22 provides requirements about which exchange rate to use in reporting foreign currency transactions (such as revenue transactions) when payment is made or received in advance. The Group will examine the impact of the above on its Financial Statements. The above have not been adopted by the European Union.

# • Amendments to IAS 40: "Transfers of Investment Property" (effective for annual periods starting on or after 01/01/2018)

In December 2016, the IASB published narrow-scope amendments to IAS 40. The objective of the amendments is to reinforce the principle for transfers into, or out of, investment property in IAS 40, to specify that (a) a transfer into, or out of investment property should be made only when there has been a change in use of the property, and (b) such a change in use would involve the assessment of whether the property qualifies as an investment property. That change in use should be supported by evidence. The Group will examine the impact of the above on its Financial Statements, though it is not expected to have any. The above have not been adopted by the European Union.

#### 2.3 Basis of Consolidation

#### 2.3.1. Subsidiary Companies

The consolidated financial statements include the financial statements of the parent company and all entities in which the parent company exercises control (its subsidiaries) as of December 31, 2014.

Subsidiaries are fully consolidated from the date of acquisition, being the date on which the Group obtains control, and continue to be consolidated until the date when such control ceases. The financial statement of the subsidiaries is prepared for the same reporting period as the parent company, using

(All amounts in Euro thousands unless otherwise stated)



consistent accounting policies. All intra-group balances, transactions, unrealized gains and losses resulting from intra-group transactions and dividends are eliminated in full.

Losses within a subsidiary are attributed to the non-controlling interest even if that results in a deficit balance. A change in the ownership interest of a subsidiary, without a loss of control, is accounted for as an equity transaction. If the Group loses control over a subsidiary, it:

- ▶ Derecognises the assets (including goodwill) and liabilities of the subsidiary
- ▶ Derecognises the carrying amount of any non-controlling interest
- ▶ Derecognises the cumulative translation differences, recorded in equity
- ▶ Recognises the fair value of the consideration received
- ▶ Recognises the fair value of any investment retained
- ▶ Recognises any surplus or deficit in profit or loss
- ▶ Reclassifies the parent's share of components previously recognized in other comprehensive Income to profit or loss or retained earnings, as appropriate.

#### 2.3.2 Investments in other companies

Investments in other companies are entities in which the group exercises substantive influence but not control or joint control. The substantive control is exercised through participation in financial or operational decisions of the economic entity.

The results of operation and the assets and liabilities of these economic entities are consolidated using the equity method excluding the case if classified as available for sale.

The investment is recognized at cost, and is adjusted to recognize the investor's share of the earnings or losses of the investee after the date of acquisition and is adjusted for any accumulated impairment loss.

The cost exceeding the fair value of the acquisition (assets – liabilities – contingent liabilities) is recorded as goodwill in the period of acquisition included in the account of investments in other companies.

If the total cost is below the fair value of the assets and liabilities the difference is charged directly to the statement of income of the respective period.

If the Group undertakes transactions with these companies the related gains or losses are eliminated in the extent of the Group's participation in the related company. Any losses in transactions indicate impairment of the transferred asset, in which case a related impairment provision is recorded.

# 2.4 Combinations and goodwill Business combinations

Business combinations are accounted for using the acquisition method. The cost of an acquisition is measured as the aggregate of the consideration transferred, measured at acquisition date fair value and the amount of any non-controlling interest in the acquiree. For each business combination, the acquirer measures the non-controlling interest in the acquiree either at fair value or at the proportionate share of the acquiree's identifiable net assets. Acquisition costs incurred are expensed and included in administrative expenses.

When the Group acquires a business, it assesses the financial assets and liabilities assumed for appropriate IFRS 3.16 classification and designation in accordance with the contractual terms, economic circumstances and pertinent conditions as at the acquisition date. This includes the separation of embedded derivatives in host contracts by the acquiree.

(All amounts in Euro thousands unless otherwise stated)



If the business combination is achieved in stages, the acquisition date fair value of the acquirer's previously held equity interest in the acquiree is remeasured to fair value at the acquisition date through profit or loss.

Any contingent consideration to be transferred by the acquirer will be recognized at fair value at the acquisition date. Subsequent changes to the fair value of the contingent consideration which is deemed to be an asset or liability will be recognized in accordance with IAS 39 either in profit or loss or as a change to other comprehensive income. If the contingent consideration is classified as equity, it should not be remeasured until it is finally settled within equity.

Goodwill is initially measured at cost being the excess of the aggregate of the consideration transferred and the amount recognized for non-controlling interest over the net identifiable assets acquired and liabilities assumed. IAS 36.80 If this consideration is lower than the fair value of the net assets of the subsidiary acquired, the difference is recognized in profit or loss.

After initial recognition, goodwill is measured at cost less any accumulated impairment losses. For the purpose of impairment testing, goodwill acquired in a business combination is, from the acquisition date, allocated to each of the Group's cash-generating units that are expected to benefit from the combination, irrespective of whether other assets or liabilities of the acquiree are assigned to those units.

Where goodwill forms part of a cash-generating unit and part of the operation within that unit is disposed of, the goodwill associated with the operation disposed of is included in the carrying amount of the operation when determining the gain or loss on disposal of the operation. Goodwill disposed of in this circumstance is measured based on the relative values of the operation disposed of and the portion of the cash-generating unit retained.

### 2.5 Operating Segments

IFRS 8 "Operating Segments" sets criteria for the determination of the segment reporting format of the entity. Segments are determined based on the Group's structure. The Group's financial decision makers review financial information separately as reported by the parent company and each of the Group's consolidated subsidiaries. The reportable segments are determined using the quantitative thresholds set by the Standard.

A business segment is defined as a group of assets or operations with different risks and returns from other business segments. A geographical segment is defined as a geographical area where goods are sold or services offered that is subject to different risk and returns than do other geographical areas.

#### 2.6 Foreign currency translation

The Group's functional currency is the Euro. Transactions involving other currencies are translated into Euro using the exchange rates which are in effect at the time of the transactions. At the balance sheet dates, monetary assets and liabilities which are denominated in other currencies are adjusted using the official exchange rates. Gains or losses resulting from period end foreign currency remeasurement are reflected in the statements of income.

#### 2.7 Property, plant and equipment

Property, plant and equipment are stated at cost less accumulated depreciation and any impairment in value. Cost includes all directly related costs for the acquisition of the asset.

Expenses in subsequent periods are capitalized in the cost amount of the related assets if they increase the useful life of the asset and / or its production potential or reduce its operating cost. Repairs and maintenance are charged to the income statement as incurred.

(All amounts in Euro thousands unless otherwise stated)



The cost and related accumulated depreciation of assets retired or sold are removed from the accounts at the time of sale or retirement, and any gain or loss is included in the consolidated statements of income.

**Depreciation:** Depreciation of property, plant and equipment is computed based on the straight-line method at rates, which approximate average economic useful lives reviewed on an annual basis. The useful lives and depreciation rates assumed per asset category are set out below:

		Years of useful life	Depreciation rate
•	Hydroelectrical plant	50	2%
•	Leasehold improvements	7 - 25	4% - 14%
•	Plant and equipment	4 - 20	5% - 24%
•	Furniture and fixture	3 – 10	10% - 30%
•	Vehicles	6 –10	10% - 16%
•	Intangible assets	4 - 10	10% - 25%
•	Energy production licenses	35 - 45	1,5% - 2,5%
•	Licenses	10 - 15	6% - 10%

Leasehold improvements are amortized over the term of the lease.

#### 2.8 Investments in real estate property

Investments in real estate are recognized initially at cost of acquisition, which is increased with all those costs associated with the transaction for the acquisition. Also during the subsequent measurement method followed them cost less accumulated depreciation and any damage compensation

**Depreciation:** Depreciation of Investments in real estate property, is computed based on the straight-line method at rates, which approximate average economic useful lives reviewed on an annual basis. The useful lives and depreciation rates assumed per asset category are set out below:

		Years of useful life	Depreciation rate
•	Buildings	50	2%

#### 2.9 External costs of borrowing

Underwriting, legal and other direct costs incurred in connection with the issuance of long-term debt adjust the carrying amount of the liability and are amortized using the effective interest rate method over the life of the debt. All borrowing costs are recognized as an expense when incurred. Cost of borrowing is added to the cost to the extent that relates to the construction period of the fixed assets.

#### 2.10 Intangible assets

#### Trademarks and licenses

Trademarks and licenses are valued at cost less any accumulated depreciation. Depreciation is calculated using the straight line method during the useful life of the asset that is up to 10 years. Energy production licenses are valued at cost less any accumulated depreciation. Depreciation is calculated using the straight line method during the useful life of the asset that is between 40-50 years.

#### 2.11 Impairment of assets except Goodwill

The intangible assets that have an infinite useful life and are not amortized are reviewed at least annually to determine whether there is an indication if impairment and the carrying amount.

(All amounts in Euro thousands unless otherwise stated)



Assets that are depreciated are tested of impairment each time there is an indication that the carrying amount is not recoverable.

The recoverable amount is the maximum between the net selling price representing the possible proceeds from the sale of an asset in an arms' length transaction, after deduction of any additional direct cost for the sale of the asset, and the value in use representing the discounted future net cash flows from the continuing use and ultimate disposal of an asset using an appropriate discount rate.

If the recoverable amount is less that the carrying amount the carrying amount is written down to the level of the recoverable amount.

An impairment loss is recognized in the income statement of the related period occurred except if the asset was adjusted in value, when the loss reduces the special value adjustment reserve.

When in subsequent periods the loss must be reversed the carrying amount of the asset is increased to of the reviewed estimated recoverable amount in the extent that the new carrying amount is not greater than the carrying amount that would result as if the impairment was never recorded in prior periods.

The reversal of an impairment loss is recognized as income in the income statement except for the case that the asset was value adjusted case in which the reversal of the impairment loss increases the related special value adjustment reserve.

In order to evaluate impairment losses, assets are integrated into the smallest units creating cash flows.

#### 2.12 Financial instruments

The financial instruments of the Group are classified in one of the following categories:

# a) Financial assets or liabilities at fair value through the statement of income

A financial asset or financial liability that meets either of the following conditions:

- Is classified as held for trading (including derivatives but excluding instruments designated for hedging purposes, acquired or designed for the purchase or repurchase purposes and finally those who are part of a portfolio including recognized financial instruments).
- Upon initial recognition it is designated by the entity as at fair value through the statement of income.
- On the balance sheet the transactions and the valuation at fair value are presented separately as derivative financial instruments. Changes in fair value of these derivatives are charged to the statement of income.

#### b) Available-for-sale financial assets

Available-for-sale financial assets include those non derivative financial assets that are designated in this category and cannot be classified in one of the above categories. Upon initial recognition the available-for-sale financial assets are valued at fair value and the related gains or losses are directly charged to reserves of equity until these assets are sold or characterized as impaired.

When sold or characterized as impaired the gains or losses are transferred to income. Impairment losses recognized in the statement of income are not reversed through the statement of income.

#### c) Receivables from customers

Accounts receivable are recognized and carried at originally invoiced amounts and subsequently are valued at amortized cost with the use of the effective interest rate less any impairment losses.

(All amounts in Euro thousands unless otherwise stated)



Impairment losses (losses from doubtful accounts) are recognized when objective indication exists that the Group will be unable to collect all amounts due. The amount of impairment loss is the difference between the carrying amount of the receivables and the net present value of the discounted with the effective interest rate future cash flows. The amount of impairment loss is charged to the income statement. At each reporting period/date, all accounts receivable are assessed based on historical trends and statistical information and a provision is recorded for the probable and reasonably estimated loss for these accounts. The balance of such allowance for doubtful accounts is adjusted by recording a charge to the consolidated statement of income of the reporting period. All accounts receivable for which collection is not considered probable are written-off.

#### Financial Liabilities

Initial recognition and measurement

The financial liabilities are financial liabilities in fair value from of the use results, borrowings and liabilities or derivative financial means, which have been characterized as effective hedging

The financial liabilities recognized at the fair value, and in case of borrowings, with the transaction cost which given at the acquisition or the issue of the liability. The financial liabilities of Group and company include commercial liabilities, other long term and short term liabilities, short term and long term borrowings.

The later of the initial recognition and measurement of the financial liabilities depends on the categories that have been classified.

Lending and Commercial Liabilities

The bank borrowings provide financing at the group and also the company's operations. The short term and the long term borrowings separated as with the applicable contracts, if the borrowings provided to be paid into the next twelve months or later.

After the first recognition, the borrowings measured at the depreciated cost by using the method of the real interest rate. Gain or loss recognized at the using results when the liabilities derecognized and during the depreciation by the method of the real interest rate. The depreciated cost calculated after taking into consideration the discount or the bonus at the acquisition and if there is any cost that may be part of the real interest rate. The depreciation included in the financial costs of the using results.

#### A) Financial Liabilities at the fair value

The financial liabilities at fair value contain the financial liabilities that separated about commercial purposes and have been recognized and characterized as financial liabilities at start. The financial liabilities classified as held for trading if acquired for the purpose of the short sale. This category includes derivative financial means that have not been characterized as effective mean of hedge accounting. The gain or loss of liabilities that held for commercial purposes recognized at the results using.

#### Derecognition

A financial liability stops to recognized as liability when paid, or when the contract obligation stops to exist. Also a financial liability stops to recognized when exchanged with another liability to the same lender, and the new one has different terms. Then recognized the new liability and their difference recognized at the results.

#### 2.13 Offsetting of financial means

The financial assets and financial liabilities are offset and the net amount illustrated in the balance sheet if only the group or the company has this legal right and want to offset them in net base between each other, or to require the asset and to settle the liability at the same time.

(All amounts in Euro thousands unless otherwise stated)



#### 2.14 Inventories

Inventories are stated at the lower of cost or net realizable value. The cost is determined using the annual weighted average cost method. Cost of inventories includes all cost and expenses to bring them to their current location. Borrowing costs are not included in the carrying amount of inventories. Net realizable value is the estimated selling price in the ordinary course of business, less estimated costs of completion and the estimated costs necessary to make the sale

#### 2.15 Cash and cash equivalents

Cash, time deposits and other highly liquid, low risk investments with original maturities of three months or less are considered to be cash equivalents.

### 2.16 Share Capital

The common shares are classified in Equity.

Stock issuance costs, net of related deferred tax, are reflected as a deduction of Paid-in-Surplus. Stock issuance costs related to business combinations are included in the cost carrying amount. The purchase cost of treasury shares less any income tax (if applicable) is presented as a deduction

The purchase cost of treasury shares less any income tax (if applicable) is presented as a deduction of equity unless the treasury shares are sold or cancelled. Gains or losses from the sale of treasury shares net of any direct transaction costs or income tax, if applicable, are presented as reserve in equity.

#### 2.17 Income tax

Income Tax expense for the period consists of current and deferred taxes, i.e. the tax (or the tax discount) associated with income (or loss) that are reported, for accounting purposes, in the current period but will generate a tax liability or asset in future accounting periods. Income taxes are recognized in the statement of income, except for the tax that is related to transactions charged directly to equity. In the latter case, the tax is also charged directly to equity.

Current income taxes are recognized based on taxable income of the period, in accordance with the Greek tax laws for each of the consolidated subsidiaries. The current income tax is based on taxable profits of the Group companies adjusted according to the requirements of tax legislation and is calculated with the current tax rate in force. Deferred income taxes have been provided using the liability method on all temporary differences arising between financial reporting and tax bases of assets and liabilities, using enacted tax rates in effect in the years in which the differences are expected to reverse.

Deferred taxes are calculated using the liability method for all temporary tax differences as of the balance sheet date between taxable base and accounting base of the assets and liabilities.

Expected impacts from temporary tax differences are recognized and recorded either as future (deferred) tax liabilities or as deferred tax assets.

Deferred tax assets are recognized for all deductible temporary differences, carry-forward of unused tax assets and unused tax losses, to the extent that it is probable that taxable profit will be available against the above and can be utilized. The carrying amount of deferred tax assets is reviewed at each balance sheet date and reduced to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the deferred income tax asset to be utilized.

The Group writes off deferred tax assets against deferred tax liabilities only if:

• The Company has a legal right to write off current tax assets against current tax obligations and

(All amounts in Euro thousands unless otherwise stated)



- The deferred tax assets and the deferred tax liabilities relate to income tax and are imposed by the same tax authority either:
- To the same taxable entity or
- O To different taxable entities, that intends to write off the current tax obligations and assets or to settle the assets with the liabilities simultaneously in every future period in which significant amounts of deferred tax obligations or assets are expected to be settled.

# 2.18 Employee Benefits

#### a) Short term benefits

Short term employee benefits are recorded on an accrual basis.

#### b) Provisions for defined benefit plans

The programs for employee benefits concerning their service termination are included in defined benefit plans according to IAS 19 – "Employee benefits". The obligations resulting from the defined benefit plans are calculated as the discounted fair value of the future benefits to employees accrued as of the balance sheet date. These obligations are calculated based on financial and actuarial assumptions. The net cost for the period / year is charged to the income statement and is comprised from the present value of accrued benefits during the period / year, the discounting of the future obligation, the cost of experience of service and actuarial gains or losses. Unrecorded cost of experience is recognized on a straight basis on the average remaining service time of the employees expected to receive benefits. For discounting purposes the interest rate of long term high quality corporate bonds is used.

According to the provisions of Law 2112/20 the Group pays compensation to employees dismissed or resigning depending on the length of service, their current remuneration and the reason for leaving (dismissal or retirement). The termination benefit in case of retirement amounts to 40% of the termination benefit in case of dismissal.

#### 2.19 Provisions

Provisions are recognized when the Group has a present obligation (legal or accrued) as a result of a past event and it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate of the amount of the obligation can be calculated. If the effect of time value of money is material, provisions are determined by discounting the expected future cash flows at a pre-tax rate that reflects current market assessments of the time value of money and the risks specific to the liability. Where discounting is used, the increase of the provision due to the passage of time is recognized as a borrowing cost. Provisions are reviewed at each balance sheet date and if it is no longer probable that an outflow of resources embodying economic benefits will be required to settle the obligation, the provisions are reversed. Provisions are used only for expenditures for which they were originally recognized. Contingent assets and contingent liabilities are not recognized.

#### 2.20 Revenue Recognition

Revenues consist of the fair value of the sale of goods and services, net of value-added tax, rebates and discounts. Revenue is recognized as follows:

- Sale of goods: Sales of goods are recognized when a Group entity has delivered products to the customer, net of rebates and discounts, the customer has accepted the products and collectibility of the related receivables is reasonably assured.
- **Services:** Revenues from services are recognized in the accounting period in which the services are rendered, by reference to completion of the specific transaction, assessed on the basis of the actual service provided as a proportion of the total cost.

(All amounts in Euro thousands unless otherwise stated)



- **Interest income:** Interest income is recognized on a time-proportion basis using the effective interest method.
- **Dividend income:** Dividend income is recognized at the period approved by each entity's General Assembly Meeting.

#### 2.21 Leases

Leases which transfer to the Company substantially all benefits and risks incidental to ownership of the item property are considered financial leases and are accounted for by the lessee as the acquisition of an asset and the incurrence of a liability. Financial charges are recognized directly to income. Finance leases, that transfer to the Group substantially all risk and benefits following the ownership of the leased asset are recorded as assets with amount equal to the initial lease amount, the fair value of the leased asset or if lower the present value of the minimum future lease payments. Lease payments are included in finance costs and deducted from the remaining liability, in such way that a constant interest rate applies to the remaining liability amount.

Leased assets are depreciated in the shorter time between useful life of the asset and the lease period.

Criterion for the classification of a lease as finance or operating is the type or transaction itself and not the type of agreement.

If from a lease agreement arises that the lessor substantially holds all benefits and risks incidental to ownership of the asset, it is classified as an operating lease by the lessee and the rental payments are recognized as an expense as incurred.

#### 2.22 Dividend Distribution

Dividends payable to the shareholders are recognized and presented as liability in the period in which the General Assembly Meeting approves them.

#### 2.23 Government Grants

Government grants are initially recognized as deferred income on the balance sheet, when the reimbursement of the grant is fairly secure and the Group has met its required obligations. Grants related to the Groups expenses are recognized as other operating income on a systematic base in the period the related expenses are recognized. Grants related to the purchase cost of the Group's assets are recognized as other operating income on a systematic base according to the useful estimated life of the asset.

#### 2.24 Earnings per share

Basic earnings per share are computed by dividing net income that correspond to the minority shareholders by the weighted average number of shares outstanding during each period.

#### 2.25 Long term Receivables / Payables

Long-term receivables and payables, which are interest free or bear interest significantly lower than the prevailing market rates, are recognized in their net present value. Differences between the present value and the face amounts are created as discount or premium and amortized as interest expense or income over the life of the receivable/payable.

#### 2.26 Related parties

Related party transactions and balances are disclosed separately in the consolidated financial statements. Such related parties mainly refer to major shareholders management, companies with

(All amounts in Euro thousands unless otherwise stated)



common ownership and/or management with the company and its consolidated subsidiaries, or other affiliates of these companies.

### 2.27 Capital Management

The Group's policy is the maintenance of a solid capital structure to have confidence of investors and creditors and to support its future growth. Management monitors Equity in its total excluding minority interests so that the ratio to liabilities subtracting the Company's deposits is approximately 3 to 1.

Based on the data of the balance sheets the ratio of liabilities to equity for the years 2015 and 2014 was 6,86 and 7,05 respectively for the Group and 2,54 and 2,48 for the parent Company.

The provisions of L. 2190/1920 impose the following restrictions concerning equity:

The purchase of treasury shares, except for the case of purchase for distribution to employees, cannot exceed 10% of the paid in share capital and cannot have as result the reduction of equity to a lower amount than the paid in share capital plus any reserves that are non distributable by law.

I case the share capital is below the ½ of the paid in share capital the Board of Directors has to invite the General Assembly of shareholders within 6 months from the end of the fiscal year to decide about the dissolvement of the company or any other measure.

If the total equity is below 1/10 of the paid in share capital and the general assembly does not apply appropriate measures the company can be dissolved by court decision after the request of any party that has legal interest.

Yearly at least the 1/20 of net earnings is distributed to legal reserves that are used to compensate before any dividend distribution the debit balance of retained earnings. The distribution to reserves is not mandatory if its level is 1/3 of the paid in share capital.

The distribution of the yearly cash dividend is mandatory for 35% of the net earnings after the deduction of the legal reserve and the distribution to special valuation reserves from the fair value valuation of assets and liabilities at fair value. This is not applied if the general assembly of shareholders decides at least with 65% majority. In this case the not distributed dividend is presented in a special reserves account for capitalization and new shares are distributed without any charge to the beneficiaries' shareholders within four years. Finally, with 70% majority the general assembly can decide the non distribution of dividends.

The company is fully compliant with the related provisions imposed by law concerning equity.

#### 3. Financial Risk Management

### 3.1 Financial Risk Factors

The Group's activities expose it to a variety of financial risks (including currency risk, fair value interest rate risk, cash flow risk and price risk), credit risk and liquidity risk. The Group's risk management program focuses on the unpredictability of financial markets and seeks to minimize potential adverse effects on the Group's financial performance. The Group uses in certain instances derivative financial instruments to hedge certain risk exposures but does not apply hedge accounting.

Risk management is carried out by the treasury department under policies approved by the Board of Directors. The treasury department identifies, evaluates and hedges financial risks in close cooperation with the Group's operating units. The Board of Directors provides written principles for overall risk management, as well as written policies covering specific areas, such as foreign

(All amounts in Euro thousands unless otherwise stated)



exchange risk, interest rate risk, and credit risk, use of derivative financial instruments and non-derivative financial instruments and investment of excess liquidity.

The following sensitivity analysis of the results for the Group and the Company is based tax rate 29% for 2015 and 26% for 2014.

#### 3.1.1 Market Risks

# 3.1.1.1 Foreign Exchange Risk

The Group operates internationally and is exposed to foreign exchange risk arising from various currency exposures, primarily with respect to the USD and JPY. Foreign exchange risk arises from commercial transactions, recognized assets and liabilities in currencies other than the functional currency of the Group the Euro.

On 31/12/2016, Profit after Tax and the equity for the Group and the Company would have been € 141and €74 respectively (€520 and €295 in 2015) (lower) / higher, if € was weaker / stronger than USD by 6%, with the other variables held constant mainly as a result of losses / gains from foreign exchange differences on the settlement of trade liabilities hedged by credit / debit exchange differences on the conversion of cash and cash equivalents.

On 31/12/2016, Profit after Tax and the equity for the Group and the Company would have been € 5 and €9 respectively (€4 in 2015 for bothe the Group and the Company (lower) / higher, if € was weaker / stronger than JPY by 9%, with the other variables held constant mainly as a result of gains / losses from foreign exchange differences on the collection of trade receivables and the conversion of cash and cash equivalents hedged by losses / gains on the settlement of trade liabilities.

#### **3.1.1.2. Price Risk**

The Group is exposed to price volatility risks resulting from investment in shares of listed companies, which for the purposes of preparing the Financial Statements are recognized as available for sales assets. In order to hedge this risk the Group diversifies its stock portfolio. Such diversification in the Group's portfolio is authorized by the Company's Board of Directors.

Shares of the portfolio are included in the General Index of the ASE. The following table shows the effect that an increase/decrease in the General Index of the ASE would have on equity of the Group for the fiscal year. The analysis is based on the assumption of increase / decrease of the General Index of the ASE by 41.41 %, with all other variables held constant and the shares held by the Group and the Company following exactly this change.

Equity would have increased /decreased by  $\in$  3 ( $\in$ 8 in 2015) as a result of gains/ (losses) resulting from the evaluation of the available for sale financial instruments.

#### 3.1.1.3 Cash Flow and Fair Value Interest Rate Risk

The Group has no significant interest bearing assets and its income and operating cash flow are substantially independent of changes in market interest rates. The Group's interest rate risk arises from long term and short term borrowing from banks in Euro with variable interest rates.

The Group analyses its interest rate exposure on a continuous basis taking into consideration the possibility of restructuring debt with alternative terms and types as well as the renewal of existing positions. Based on these alternatives the Group calculates the impact on significant medium and long term debt positions a shift in interest rates would have.

(All amounts in Euro thousands unless otherwise stated)



On 31/12/2016, profit after tax and the equity for the Group would have been  $\in 803$  ( $\in 185$  in 2015) (lower) / higher, while for the Company would have been  $\in 671$  ( $\in 101$  in 2015) (lower) / higher, if the  $\in$  interest rates were 145 basis points higher / (lower) for the Group of the subsidiary R.F. ENERGY S.A. and 140 basis points higher / (lower) for the Company with the other variables held constant. This would mainly happen due to higher / (lower) financial costs for bank loans with floating rate in  $\in$ .

#### 3.2 Credit Risk

Credit risk is managed on Group basis. Credit risk arises mainly from credit exposures to customers including accounts receivables. The commercial departments assess the credit quality of the customer taking into consideration its financial position, past experience and other factors and sets predefined credit limits that are monitored regularly and each customer cannot exceed. Sales to retail customers are settled in cash. No credit limits were exceeded during the reporting period and management does not expect any material losses from non-performance of accounts receivables. Moreover, Company's receivables are distributed at a wide number of customers, and as a consequence, credit risk is significantly restricted.

The maximum exposure of both the Group and the Company to credit risk arising from commercial receivables on December 31, 2016, is analyzed at note 14.

#### 3.3Liquidity Risk

Liquidity risk management ensures sufficient cash and cash equivalents and secured credit ability through existing financing for working capital and issuance of letters of guarantee to suppliers, which amounted to  $\{0.119,811\}$  and  $\{0.109,023\}$  for the Group and the Company respectively on 31/12/2016 ( $\{0.109,918\}$  and  $\{0.109,918\}$  for the Group and the Company respectively on  $\{0.109,918\}$  and  $\{0.109,918\}$  and  $\{0.109,918\}$  for the Group and the Company respectively on  $\{0.109,918\}$  and  $\{0.109,918\}$  for the Group and the Company respectively on  $\{0.109,918\}$  for the Group and the Company respectively on  $\{0.109,918\}$  for the Group and the Company respectively on  $\{0.109,918\}$  for the Group and the Company respectively on  $\{0.109,918\}$  for the Group and the Company respectively on  $\{0.109,918\}$  for the Group and the Company respectively on  $\{0.109,918\}$  for the Group and the Company respectively on  $\{0.109,918\}$  for the Group and the Company respectively on  $\{0.109,918\}$  for the Group and the Company respectively on  $\{0.109,918\}$  for the Group and the Company respectively on  $\{0.109,918\}$  for the Group and the Company respectively on  $\{0.109,918\}$  for the Group and the Company respectively on  $\{0.109,918\}$  for the Group and the Company respectively on  $\{0.109,918\}$  for the Group and  $\{0.109,918\}$  for the Group and the Company respectively on  $\{0.109,918\}$  for the Group and  $\{0.109,918\}$  for the Group and the Company respectively on  $\{0.109,918\}$  for the Group and the Company respectively on  $\{0.109,918\}$  for the Group and the Company respectively on  $\{0.109,918\}$  for the Group and  $\{0$ 

The Group monitors and controls cash on a daily basis, taking into consideration expected cash flows.

The table below analyses the Group's financial liabilities into relevant maturity groupings based on the remaining period at the balance sheet date to the contractual maturity date. The amounts in the table are the contractual undiscounted cash flows including interests and therefore may not reconcile to the amounts disclosed on the balance sheet.

Consolidated December 31, 2016	< 1 year	Between 1 year and 2 years	Between 2 year and 5 years	> 5 years
Borrowings	18.139	16.021	33.165	20.550
Trade and other payables	17.452	-	-	-
Total	35.591	16.021	33.165	20.550

Consolidated December 31, 2015	< 1 year	Between 1 year and 2 years	Between 2 year and 5 years	> 5 years
Borrowings	39.428	13.251	33.331	4.726
Trade and other payables	26.116	-	-	-
Total	65.544	13.251	33.331	4.726

The table below analyses the Company's financial liabilities into relevant maturity groupings based on the remaining period at the balance sheet date to the contractual maturity date. The amounts in the table are the contractual undiscounted cash flows and therefore may not reconcile to the amounts disclosed on the balance sheet.

(All amounts in Euro thousands unless otherwise stated)



Company December 31, 2016	< 1 year	Between 1 year and 2 years	Between 2 year and 5 years	> 5 years
Borrowings	15.908	13.769	27.225	19.702
Trade and other payables	14.485	-	-	-
Total	30.393	13.769	27.225	19.702

Company December 31, 2015	< 1 year	Between 1 year and 2 years	Between 2 year and 5 years	> 5 years
Borrowings	36.706	10.707	25.485	-
Trade and other payables	19.777	-	-	-
Total	56.483	10.707	25.485	-

# 4. Significant accounting estimates and assumptions

The preparation of consolidated financial statements in compliance with IFRS requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the consolidated financial statements and the reported amounts of revenues and expenses during the reporting period. Using the available information and the implementation of subjective evaluation are necessary in order to conduct forecasts. Actual results may differ from estimates and deviations can have serious impacts on the Financial Statements.

The Company / Group makes estimates and assumptions related to the outcome of future events. There are no estimates and assumptions that include significant risk able to require material adjustments to the carrying values of the assets and liabilities within the next 12 months. The estimates and assumptions of the management are under continuous review based on historical data and expectations of future events, that are believed to be appropriate based on the existing.

Recovery value of license for wind energy stations is calculated according the estimated use of value of these stations.

Fair value of the investments in real estate property is calculated according the current commercial value of this property.

The receivables from the customers are assumed that approximate their fair value due to the sort term nature of them. In cases of overdue receivables is recognized the financial gain or the impairment loss, which is included in these receivables. The impairment losses are calculated from the commercial departments of the Company according the customer solvency, taking in mind and his financial position.

#### a) Useful life of depreciable assets

The Company's management reviews the useful life of depreciable assets annually. On 31/12/2016, the management estimates that each asset's useful life represents its expected use.

#### b) Impairment of assets

The Group applies IAS 39 for the review of impairment in investments. For the determination of whether an investment has been impaired, the Group estimates, among others, whether the fair value of an investment is lower than its cost, which is an indication for impairment. Furthermore, the Group estimates the financial viability and short-term outlook, as long as the business policy and the potential of the investment.

#### c) Provision for income taxes

The provision for income taxes according to IAS 12 is computed by estimating the tax amount which will be paid to the tax authorities, which includes the current income tax for each fiscal year and a provision for taxes

(All amounts in Euro thousands unless otherwise stated)



that may arise in a tax audit. The total tax liability presented in the Statement of Financial Position requires significant estimations. The computation of income tax for particular transactions and calculations is uncertain. The Group recognizes liabilities for tax issues, based in calculations for whether or not there will be an additional tax expense. If the final tax result of this issues differs from the conducted provision, these differences affect the provision for income and deferred tax of the fiscal year they were made.

#### d) Provision for doubtful debt

The fair value of receivables from customers is considered to be the same with their book value, due to their short-term nature. If a receivable turns to overdue, probable losses are recognized. These losses on receivables are calculated by the Company's Commercial Department, based on assumptions for each customer's reliability and financial situation. The Company's Management periodically reviews the adequacy of these calculations regarding doubtful debt, in addition to the Company's credit policy and the relevant reports of the Legal Department, with regard to the processing of historical data and the progress of certain cases assigned.

#### e) Provision for employee benefits

Each year's provision for employee benefits is based in an actuarial study. This actuarial study requires assumptions on the discount rate, the annual wages' increase percentage, the raise in the consumers' price index and the remaining working life of he employees. These assumptions are significantly uncertain and, thus, the Management annually reassesses them.

#### f) Contigent Assets and Liabilities

The Group is involved in litigation and indemnification cases within its nature of business. The Management judges that these litigations would not significantly affect the Group's financial position on 31/12/2016. Despite that, the determination of contingent liabilities is a complex procedure which includes judgements regarding the consequences and interpretations of the Law and regulations. A different view in these judgements embraces the possibility of increase or decrease of the Group's contingent liabilities in the future.

#### g) Deferred tax assets on tax losses

Deferred tax asset is recognized for all tax losses carried forward to the extent that taxable profits will be available in the future to set the losses against. For the determination of the asset that could be recognized, very important assumptions and estimations are required by the Management, the most important of which is the expectation of taxable profits in the future, combined with he tax strategy that will be followed.

#### 5. Operating Segments

The operating segments of Group are strategic units that sell different goods. They are monitored and managed separately by the Board of Directors, because these goods are of completely different nature, demand in the market and mixed profit margin.

The Groups' segments are the following:

#### **Long Living Consumer Goods**

The sector of Long Living Consumer Goods constitutes the import and wholesale of all types of air conditioners for domestic and professional use and the import and wholesale of white and brown house appliances. Moreover the sector of the other activities, which constitutes logistic services and after sales services, also belongs to the same category.

### **Energy**

The sector of Energy constitutes the development and operation of energy projects, focused on Renewable Energy Sources (RES).

The accounting policies for the operating segments are those used for the preparation of the Financial Statements.

(All amounts in Euro thousands unless otherwise stated)



The efficiency of the sectors is determined by the net profit after taxes.

The sales of the Group are completely wholesale and all assets are located in Greece.

The segment results of the business segments for the Years ended December 31, 2016 and 2015 represented below:

Year ended	Long Living Consumer	Energy	Other	Total
December 31, 2016	Goods			
Sales to third parties	108.966	9.756	-	118.722
Sales within the Group	(23.936)	-	-	(23.936)
Sales	85.030	9.756	-	94.786
Depreciation of Fixed/ Intangible assets	(290)	(5.240)	-	(5.530)
Gain / Loss before taxes, investing activities, total				
depreciations	4.381	6.676	-	11.057
Finance income	12.010	41	-	12.051
Finance costs	(12.947)	(935)	-	(13.882)
Profits before taxes	1.117	2.137	-	3.254
Income tax expense	(18)	(748)	-	(766)
Profit after taxes	1.099	1.389	-	2.488
Expenses for Fixed/ Intangible assets	166	11	-	177
Assets per sector	79.807	75.737	-	155.544
Liabilities per sector	27.937	3.527	-	31.464

Year ended	Long Living Consumer	Energy	Other	Total
December 31, 2015	Goods			
Sales to third parties	98.333	10.720	-	109.053
Sales within the Group	(13.902)	-	-	(13.902)
Sales	84.431	10.720	-	95.151
Depreciation of Fixed/ Intangible assets	(177)	(5.237)	-	5.414
Gain / Loss before taxes, investing activities, total				
depreciations	4.148	7.597	-	11.745
Finance income	3.936	24	-	3.960
Finance costs	(8.381)	(931)	-	(9.312)
Profits before taxes	(1.712)	2.854	-	1.142
Income tax expense	405	(1.346)	-	(941)
Profit after taxes	(1.307)	1.508	-	201
Expenses for Fixed/ Intangible assets	828	121	-	949
Assets per sector	91.714	81.134	-	172.848
Liabilities per sector	20.802	41.341	-	62.143

The reconciliation of revenues, operating profit or loss, assets and liabilities of each functional sector with the corresponding amounts in the financial statements are, as follows:

Assets	31/12/2016	31/12/2015
Assets per sector	153.176	172.848
Intersectional assets	(11.817)	(15.565)
Non distributed assets	14.185	6.097
<b>Total Assets</b>	155.544	163.380

(All amounts in Euro thousands unless otherwise stated)



Liabilities	31/12/2016	31/12/2015
Liabilities per sector	33.025	66.873
Intersectional Liabilities	(7.632)	(9.964)
Non distributed Liabilities	6.071	5.234
Total Liabilities	31.464	62.143

Profit after taxes	31/12/2016	31/12/2015
Profit per sector	2.012	558
Deletion of Intersectional (profit)/ losses	474	(566)
Depreciations	111	111
Income tax	(109)	99
Total profit after taxes	2.488	201

The geographic results of the Groups sales for the Years ended December 31, 2016 and 2015 are analyzed as follows:

Year ended December 31, 2016	Long Living Consumer Goods	Energy	Others	Total
Parent company (sales on internal market)	27.699	-	-	27.699
Subsidiaries (sales on internal market)	-	9.756	-	9.756
Parent company (sales on external market)	47.760	-	-	47.760
Subsidiaries (sales on external market)	33.675	-	-	33.675
Sales within the Group	(24.104)	-	-	(24.104)
Total	85.030	9.756	-	94.786

Year ended December 31, 2015	Long Living Consumer Goods	Energy	Others	Total
Parent company (sales on internal market)	27.037	-	-	27.037
Subsidiaries (sales on internal market)	-	10.720	-	10.720
Parent company (sales on external market)	59.854	-	-	59.854
Subsidiaries (sales on external market)	11.443	-	-	11.443
Sales within the Group	(13.903)	-	-	(13.903)
Total	84.432	10.720	-	95.151

This table refers to internal and external sales from Greece. The company is doing business abroad via subsidiaries.

The revenue from the energy sector for both fiscal years 2016 and 2015, derived, entirely, from one client.

In the field of consumer durables for the year 2016, a customer from abroad with revenues amounting to  $\notin$  5,011 ( $\notin$  6,303 in 2015) has been included.

#### 6. Income

Analysis of the Groups' income:

	Consolie	lated	Company	
	31/12/2016	31/12/2015	31/12/2016	31/12/2015
Sales of goods	84.805	84.242	75.234	86.702

(All amounts in Euro thousands unless otherwise stated)



Sales of goods (electric Energy)	9.756	10.720	-	-
Sales of services	225	189	225	189
	94.786	95.151	75.459	86.891
Other income	735	371	243	231
Total	95.521	95.522	75.702	87.122

Total sales of the Group amounted to €94,786 in 2016 against sales of €95,151 in the respective period of 2015, resulting a decrease of 0.40%. Said decrease is mainly due to the decrease of energy sales by 9% in the current year.

The Group's sales in the consumer goods' sector remained the same, compared to the previous year, 2015. In the Company level, reduced sales are mainly attributed to the decrease of sales abroad, especially in Turkey.

#### 7. Break down of expenses

The main categories of expenses are analyzed as follows:

-		Consolidated				
-	Table of	Table of allocation of expenses for the year ended December 31, 2016				
_	Cost of Sales	Administrative expenses	Distribution expenses	Other expenses	Total	
Personnel expenses	(337)	(3.205)	(2.251)	-	(5.793)	
Third party expenses	(188)	(355)	(2.543)	-	(3.086)	
Supplies	(1.633)	(849)	(5.600)	-	(8.082)	
Taxes and duties	(463)	(94)	(830)	-	(1.387)	
Various expenses Depreciation of fixed	(14)	(298)	(1.633)	(298)	(2.243)	
assets	(5.237)	(189)	(89)	-	(5.515)	
assets	1.704	-	-	-	1.704	
Provisions	(140)	(164)	(808)	-	(1.112)	
Inventories	(64.922)	-	-	-	(64.922)	
Total	(71.230)	(5.154)	(13.754)	(298)	(90.436)	

		Consolidated					
	Table	Table of allocation of expenses for the year ended December 31, 2015					
	Cost of Sales	Administrative expenses	Distribution expenses	Other expenses	Total		
Personnel expenses	(242)	(3.087)	(2.083)	-	(5.412)		
Third party expenses	(165)	(908)	(1.729)	-	(2.802)		
Supplies	(1.627)	(779)	(6.255)	-	(8.661)		
Taxes and duties	(322)	(237)	(271)	-	(830)		
Various expenses Depreciation of fixed	(17)	(426)	(1.041)	(322)	(1.806)		
assets	(5.236)	(105)	(73)	-	(5.414)		
assets	1.513	_	_	_	1.513		
Provisions	(95)	(96)	(1.940)	-	(2.131)		
Inventories	(63.485)	-	-	-	(63.485)		
Total	(69.676)	(5.638)	(13.392)	(322)	(89.028)		

(All amounts in Euro thousands unless otherwise stated)



			Company			
	Table	Table of allocation of expenses for the year ended December 31, 2016				
	Cost of Sales	Administrative expenses	Distribution expenses	Other expenses	Total	
Personnel expenses	(81)	(1.130)	(2.086)	-	(3.297)	
Third party expenses	-	(71)	(518)	-	(589)	
Supplies	-	(458)	(5.769)	-	(6.227)	
Taxes and duties	-	(65)	(301)	-	(366)	
Various expenses	-	(144)	(742)	(86)	(972)	
Depreciation of fixed assets & amortization of						
intangible assets	-	(104)	(88)	-	(192)	
Provisions	(50)	(41)	(687)	-	(778)	
Inventories	(61.832)	-	-	-	(61.832)	
Total	(61.963)	(2.013)	(10.191)	(86)	(74.253)	

		Company					
	Table	Table of allocation of expenses for the year ended December 31, 2015					
	Cost of Sales	Administrative	Distribution	Other	Total		
		expenses	expenses	expenses	Total		
Personnel expenses	(81)	(1.395)	(1.935)	-	(3.456)		
Third party expenses	-	(218)	(1.724)	-	(1.942)		
Supplies	-	(453)	(6.255)	-	(6.708)		
Taxes and duties	-	(108)	(271)	-	(379)		
Various expenses	-	(101)	(103)	(45)	(204)		
Depreciation of fixed					(123)		
assets	-	(51)	(72)	-	(123)		
Provisions	(95)	(56)	(1.940)	-	(2.091)		
Inventories	(66.794)	-	-	-	(67.794)		
Total	(66.970)	(2.382)	(12.300)	(45)	(81.697)		

The various expenses concerns mainly transportation and advertisement expenses

# 7.1 Personnel expenses

The personnel expenses are analyzed as follows:

	Consol	idated	Con	npany
	1/1- 31/12/2016	1/1- 31/12/2015	1/1- 31/12/2016	1/1-31/12/2015
Salaries and wages Employers' social security	(4.689)	(4.317)	(2.617)	(2.694)
contributions	(987)	(939)	(621)	(608)
Other compensation	(18)	(38)	(15)	(38)
Retirement benefits	(99)	(118)	(44)	(118)
Total	(5.793)	(5.412)	(3.297)	(3.411)

(All amounts in Euro thousands unless otherwise stated)



#### 7.2 Finance income and expenses

Finance income and expenses are analyzed as follows:

	Conse	olidated	Company		
	1/1- 31/12/2016	1/1-31/12/2015	1/1- 31/12/2016	1/1- 31/12/2015	
Finance costs:					
Interest	(4.373)	(4.767)	(3.597)	(3.720)	
Interest's similar expenses	(412)	(318)	(288)	(313)	
Bank charges and commissions	(113)	(91)	(113)	(91)	
Financial cost of provision of equipment					
removal	(105)	(105)	-	-	
Exchange differences	(1.553)	(2.552)	(771)	(1.600)	
Valuation of Derivatives	-	(550)	-	(550)	
Devaluation of investments and securities	-	(915)	-	(915)	
Discounted interest of the actuarial research	(13)	(14)	(13)	(14)	
<b>Total Finance costs</b>	(6.569)	(9.312)	(4.782)	(7.203)	
Finance income:					
Interest and similar income	70	58	29	33	
Dividend securities	477	-	474	-	
Exchange differences	3.714	3.902	2.703	3.285	
Valuation of Derivatives	477	-	439	-	
<b>Total Finance income</b>	4.738	3.960	3.645	3.318	
Finance costs, net	(1.831)	(5.352)	(1.137)	(3.885)	

The company in order to cover the exchange risk during purchasing inventories, which comes from liabilities in foreign currency, makes advance purchase of foreign exchange contracts through the use of derivative financial products (level 2), by various banks. Differences in exchange rates during the fiscal year 2016 resulted to the creation of debit foreign exchange differences of  $\xi$ 772, which, however, were oversubscribed by  $\xi$ 2,704 through the use of derivative financial products. For the corresponding period of 2015, debit exchange differences amounted to  $\xi$ 1,599 and covered by  $\xi$ 3,284 through the use of derivative financial products. The subsidiaries of the Group do not transact in foreign currencies and therefore there are not any exchange differences.

Within the net finance cost there is a specific loss from the evaluation of "Financial assets available for sale" which amounts to €7,331 and an equal gain of a long term coverage receivable for the said loss (Note 11).

#### 7.3 Provisions

The provision expenses are analyzed as follows:

$\mathbf{C}$	onsolidated	
Provisions	1/1- 31/12/2016	1/1- 31/12/2015
Bad depts.	(815)	(1.958)
Inventories' depreciation	(140)	(108)
Other	(76)	-
Total	(1.031)	(2.066)
,	Company	
Provisions	1/1- 31/12/2016	1/1- 31/12/2015
Bad depts.	(685)	(1.940)
Inventories' depreciation	(50)	(95)

(All amounts in Euro thousands unless otherwise stated)



Other	-	(1)
Total	(735)	(2.036)

#### 8. Income taxes

The parent company and its subsidiaries have not been audited by the tax authorities for the following fiscal years:

Company	Unaudited fiscal years		
F.G. Europe S.A.	2008-2016		
R.F. Energy S.A.	2010-2016		
Hydroelectrical Achaias S.A.	2010-2016		
City Electrik S.A	2010-2016		
Aeolic Kylindrias S.A.	2010-2016		
Kallisti Energiaki S.A.	2010-2016		
R.F. Energy Omalies S.A.	2010-2016		
Aeolic Aderes S.A.	2010-2016		

According to par 5, article 82 of law 2238/1994 and POL 1159/2011, statutory auditors and audit firms carry out statutory audits on public limited companies and limited liability companies which are obliged to issue annual certificate. This certificate is issued after audit, regarding the implementation of tax provisions for specific tax issues. Tax infringements, as well as non-performance and incorrect performance of taxes recorded in the books during audit, are referred in detail in the certificate. Public limited companies and limited liability companies are subject to tax audit by statutory auditors for the annual financial statements from 30/06/2011 onwards.

For the years 2011, 2012 and 2013, the companies of the Group operating in Greece and are subject to tax audit by statutory auditors, according to par 5, article 82, law 2238/1994, received Tax Compliance Report, without any substantial differences to arise.

For the tax audit of fiscal year 2014 and 2015, the companies of the Group operating in Greece and meet the relevant criteria for falling under the tax audit of Certified Auditors provided by the provisions of par. 65A, par.1, law 4174/2013, received the relevant Tax Compliance Report, without any substantial differences to arise.

For the tax audit of fiscal year 2016, the companies of the Group operating in Greece, have been fallen under the tax audit of Certified Auditors, provided by the provisions of par. 65A, par.1, law 4174/2013. This tax audit is in progress and the relevant tax certificates are expected to be granted after the publication of the financial statements of fiscal year 2016. If, until the completion of the tax audit, additional tax liabilities arise, these will not have substantial impact on the financial statements. Furthermore, for the year 2016 and hereof, according to the recent legislative amendments, the tax audit along with the relevant tax certificate is conducted voluntarily.

A tax audit on the Company for the fiscal years 2008, 2009 and 2010 is in progress. Furthermore, the tax obligations of the Company's subsidiaries have not been audited for several years, and, as consequence, there is a possibility of additional tax and several surcharges when finalized. The relevant provision by the Group and the Company amounts to €345 and €292 respectively.

The tax liabilities of the Company and its subsidiaries have not been audited by tax authorities for the above fiscal years, and therefore it is possible that additional taxes and penalties will arise,

(All amounts in Euro thousands unless otherwise stated)



when they are discussed and finalized. The amount of the provision made by the Group and the Company till 31/12/2015 in relation to this issue is €340 and €292 respectively.

Income taxes as presented in the financial statements are analyzed as follows:

_	Consolidated		Company	
	Y	ear ended Dece	mber 31,	_
_	2016	2015	2016	2015
Income tax (current period)	(151)	(1.643)	(59)	(1.509)
Deferred tax	(615)	187	264	663
Adjustment of deferred taxes, because of the tax's				
rate change	-	515	-	501
Income taxes	(766)	(941)	205	(345)

The income tax related to the Group's and Company's earnings is different from the net amount that would have resulted if the tax rate was only applied.

The calculation is as follows:

	Consolidated		Compan	ıy
	`	Year ended Dec	ember 31,	
	2016	2015	2016	2015
Profit before taxes	3.254	1.142	312	1.540
Tax rate	29%	29%	29%	29%
Tax at the corporate income tax rate	(944)	(331)	(90)	(447)
Tax effects from:				
Non tax deductible expenses	(199)	(295)	(73)	(134)
Non-recognized fiscal losses	-	(260)	(14)	(265)
Non-recognized fiscal gains	398	-	382	-
Others (recognition of deferred tax)	-	-	-	-
De-recognition of deferred requirement	(45)	(196)	-	-
Effect from the tax rate change	-	319	-	501
Effective income tax for the year	(790)	(763)	205	(345)
Adjustment of deferred taxes, because of the tax's rate change	24	(178)	-	-
Tax charge	(766)	(941)	205	(345)

# 9. Earnings per share

The basic earnings per share are calculated by dividing the net profit attributable to the shareholders by the weighted average number of ordinary shares outstanding during the year.

_	Consolida	ited	Compa	ny
		ember 31,	_	
	2016	2015	2016	2015
Net profit attributable to				
shareholders	1.776	(37)	517	1.195
Weighted average number of shares				
outstanding				
	52.800.154	52.800.154	52.800.154	52.800.154
Basic earnings per share				
(in Euro)	0,0336	(0,0007)	0,0098	0,0226

(All amounts in Euro thousands unless otherwise stated)



# 10. Property, plant, equipment and intangible assets

Property, plant and equipment analyzed as follows:

Consolidated			Fixed Assets				
	Land	Buildings	Plant & machinery	Vehicles	Furniture & fixture	Work in progress	Total
January 1, 2015							
Value at cost	1.087	10.405 (2.913)	70.405 (20.531)	460 (337)	1.716 (1.398)	2.852	86.925 (25.179)
Net book value	1.087	7.492	49.874	123	318	2.852	61.746
January 1 to December 31,							
2015							
Additions	-	74	270	108	167	330	949
Deletion of assets	-	(39)	(16)	(32)	(706)	-	(793)
Transfers	-	-	-	-	-	-	-
Disposals	-	((04)	(4.202)	(26)	(00)	-	- (5.101)
Depreciation	-	(604)	(4.383)	(36)	(98)	-	(5.121)
Transfers	-	- 20	16	- 22	706	-	702
Depreciation of Deletions	-	39	16	32	706	-	793
December 31, 2015							
Value at cost	1.087	10.440	70.659	536	1.177	3.182	87.081 (29.507
Accumulated depreciation	_	(3.478)	(24.898)	(341)	(790)	_	(29.307
Net book value	1.087	6.962	45.761	195	387	3.182	57.574
January 1 to December 31, 2016							
Additions		_	1	_	123	13	137
Transfers	_	_	-	-	129	(148)	(19)
Disposals	_	_	_	(73)	12)	(140)	(213)
Depreciation	_	(603)	(4.428)	(43)	(144)	(110)	(5.218)
Depreciation of Disposals	-	-	-	30	-	-	30
December 31, 2016							
Value at cost	1.087	10.440	70.660	463	1.429	2.907	86.986 (34.695
Accumulated depreciation	_	(4.081)	(29.326)	(354)	(934)	-	(34.073
Net book value	1.087	6.359	41.334	109	495	2.907	52.291

Consolidated	Investments in real estate			Intangible assets		
	Land	Buildings	Total	License for wind energy	Licenses	Total
January 1, 2015						
Value at cost	42	247	289	7.113	1.326	8.439
Accumulated depreciation		(33)	(33)	(774)	(375)	(1.149)
Net book value	42	214	256	6.339	951	7.290
January 1 to December 31, 2015						
Additions	6	(6)	-	-	-	-
Deletion of assets	-	-	-	-	(29)	(29)
Disposals	-	-	-	-		-
Depreciation	-	(10)	(10)	(208)	(75)	(283)

(All amounts in Euro thousands unless otherwise stated)



Depreciation of Deletions	-	-	-	-	29	29
December 31, 2015						
Value at cost	48	241	289	7.113	1.297	8.410
Accumulated depreciation	-	(43)	(43)	(982)	(421)	(1.403)
Net book value	48	198	246	6.131	876	7.007
January 1 to December 31, 2016						
Additions	-	-	-	-	-	-
Deletion of assets	-	-	-	-	-	-
Disposals / transfers	-	-	-	-	-	-
Depreciation	-	(5)	(5)	(202)	(81)	(283)
Depreciation of Deletions	-	-	-	-	-	-
December 31, 2016						
Value at cost	48	241	289	7.113	1.297	8.410
Accumulated depreciation		(48)	(48)	(1.184)	(502)	(1.686)
Net book value	48	193	241	5.929	795	6.724

Company	Land	Buildings	Plant & machinery	Vehicles	Furniture & fixture	Work in Progress	Total
January 1, 2015							
Value at cost	5	359	23	445	1.494	77	2.403
Accumulated depreciation	-	(209)	(23)	(327)	(1.253)	-	(1.812)
Net book value	5	150	-	118	241	77	591
January 1 to December 31, 2015							
Additions	-	-	254	110	10	225	599
Impairments	-	-	-	-	-	-	-
Transfers	-	(39)	(16)	(32)	(706)	-	(793)
Depreciation	-	(13)	_	(36)	(63)	-	(112)
Transfers	-	39	16	32	706	-	793
Depreciation of disposals	-	-	-	-	-	-	-
December 31, 2015							
Value at cost	5	320	261	523	798	302	2.209
Accumulated depreciation	-	(183)	(7)	(331)	(610)	-	(1.131)
Net book value	5	137	254	192	188	302	1.078
January 1 to December 31, 2016							
Additions	_	_	-	_	15	3	18
Transfers	_	-	-	-	129	(148)	(19)
Disposals	-	-	-	(63)	-	(140)	(203)
Depreciation	-	(12)	(43)	(43)	(89)	-	(187)
Depreciation of Disposals	-	-	-	22	-	-	22
December 31, 2016							
Value at cost	5	320	261	460	942	17	2.005
Accumulated depreciation	-	(195)	(50)	(352)	(699)	_	(1.296)
Net book value	5	125	211	108	243	17	709

Company	Inv	estments in real esta	te	Intangible assets	
	Land	Buildings	Total	Licenses	Total
January 1, 2015					
Value at cost	42	247	289	34	34
Accumulated depreciation	-	(33)	(33)	(29)	(29)
Net book value	42	214	256	5	5

January 1 to December 31,

(All amounts in Euro thousands unless otherwise stated)



2015					
Additions	6	(6)	-	-	-
Transfers	-	-	-	-	-
Disposals	-	-	-	(29)	(29)
Depreciation	-	(10)	(10)	(1)	(1)
Depreciation of disposals	-	-	-	29	29
December 31, 2015					
Value at cost	48	241	289	5	5
Accumulated depreciation	-	(43)	(43)	(1)	(1)
Net book value	48	198	246	4	4
January 1 to December 31, 2016					
Additions	-	-	-	-	-
Transfers	-	-	-	-	-
Disposals	-	-	-	-	-
Depreciation	-	(5)	(5)	-	-
Depreciation of Deletions	-	-	-	-	-
December 31, 2016					
Value at cost	48	241	289	5	5
Accumulated depreciation	-	(48)	(48)	(1)	(1)
Net book value	48	193	241	4	4

It is noted that fixed assets are not pledged apart from the pledge on the productive equipment of KALLISTI ENERGIAKI S.A. amounting to  $\in$  17,091 (according to loan agreement on 06/04/2009) (non depreciated value on 31/12/16  $\in$ 5,526)

It is also noted that Work in progress amount concerns the cost of wind farms development and construction of the subsidiaries of the Group.

#### **Intangible Assets and goodwill**

The intangible assets concern wind energy production license of the subsidiary R.F. ENERGY S.A. and other rights of use software.

#### **Environmental Restoration**

According to Greek Corporate law, the Company at the end of the Production License, if it does not renewed, is obliged to take the equipment of the wind parks, and to restore the place as it was.

Environmental Restoration	
31/12/2015	1.807
Financial cost	111
31/12/2016	1.918

The amount of  $\in$  105 of the annual change of the environmental restoration about the wind parks, included at the equipment acquisition value of the Group.

# 11 . Long term receivables

Long term receivables are analyzed as follows:

	Consoli	Consolidated		any
	31/12/2016	31/12/2015	31/12/2016	31/12/2015
Receivable on given guarantees on				
financial assets	7.331	-	7.331	-

(All amounts in Euro thousands unless otherwise stated)



Given guarantees for rentals	583	582	562	555
Other given guarantees	9	5	4	5
	7.923	587	7.897	560

The receivable on given guarantees on financial assets concerns a signed agreement for the coverage of any contingent losses from the valuation of financial assets with a nominal value of  $\in 8,167$ .

#### 12. Available for Sale Financial Instruments

The available for sale financial assets contain shares listed in the Athens Stock Exchange that were valued with closing prices of December 31, 2016 (1<sup>st</sup> level) as well as companies, not listed, that were valued at cost and tested for impairment annually via financial results, due to the fact that fair value cannot be measured reliably. During 2016, there has not been any change in the classification of available for sale financial assets.

#### Fair value of financial assets

The Group uses the following hierarchy for determining and disclosing the fair value of financial assets through valuation techniques.

Level 1: Investments at fair value based on quoted (unadjusted) prices in active markets for identical assets or liabilities.

Level 2: Investments at fair value by using valuation techniques in which all inputs that affect significantly the fair value are based (either directly or indirectly) on observable market data.

Level 3: Investments at fair value by using valuation techniques in which all inputs that affect significantly the fair value are not based on observable market data.

The following table reflects the financial assets and liabilities presented at fair value on 31/12/2016 for the Group and the Company:

Consolidated			
Financial assets	Level 1	Level 2	Total
Available for Sale Financial Instruments –			
ASE Listed Companies	840	-	840
Total	840	-	840
Financial liabilities			
Derivatives	-	233	233
Total	-	233	233
Company			
Financial assets	Level 1	Level 2	Total
Available for Sale Financial Instruments –			
ASE Listed Companies	840	-	840
Total	840	-	840
Financial liabilities			
Derivatives	-	268	268
Total	-	268	268

Within the fiscal year 2016 there were not transfers between level 1 and 2.

(All amounts in Euro thousands unless otherwise stated)



	Group	)	Company	7	
	Year ended December 31,				
	2016	2015	2016	2015	
ASE Listed companies	840	5	840	5	
Companies listed on foreign stock exchange	-	64	-	64	
ASE non-listed internal companies	32	32	32	32	
ASE non-listed foreign companies	3	3	3	3	
Total	875	104	875	104	

	Group	)	Compan	y
	Year ended December 31,			
	2016	2015	2016	2015
Balance at 01/01/	104	1.019	104	1.019
Additions	9.284	-	9.284	-
Sales	(1.182)	-	(1.182)	-
Change of fair value through the reserve	-	-	-	-
Change of fair value through the results	(7.331)	(915)	(7.331)	(915)
Balance at 31/12/	875	104	875	104

#### 13. Inventories

Inventories are analyzed as follows:

	Consolidated		Company	
	December 31,			
	2016	2015	2016	2015
Merchandise	38.255	35.421	34.834	30.940
Provisions for slow moving inventory	(607)	(466)	(504)	(453)
Total	37.648	34.955	34.330	30.487

The noted increase in -air conditioner- inventories in 2016 compared to those on 31/12/2015 is mainly due to the increase in purchase orders, placed at least 6 months before delivery, based on the Management's assumption for the increase in sales in 2017.

The provision for inventory obsolescence has as follows:

	Consolidated	Company
Balance as at 01.01.2015	(358)	(358)
Expenses accrued in 2015	(108)	(95)
Balance as at 31.12.2015	(466)	(453)
Expenses accrued in 2016.	(140)	(50)
Balance as at 31.12.2016	(607)	(504)

The decrease in value of inventories of the Company to its net realizable value affects the cost of sales.

The increase in the Group's cost of sales is attributed to the lower Gross Profit Margin for 2016 (24.85% against 26.77% in 2015). In the Company's level, despite the decrease in the Gross Profit Margin for 2016 (17.89% against 22.52% in 2015), the decrease in the cost of sales is attributed to the decrease in sales itself.

(All amounts in Euro thousands unless otherwise stated)



#### 14. Trade Receivables

Trade Receivables are analyzed as follows:

<u> </u>	Consolidated		Company	
_		Decembe	er 31,	
	2016	2015	2016	2015
Receivables from				
Customers	26.025	26.400	21.790	26.402
Postdated cheques	5.092	4.925	5.092	4.925
Notes receivables	2.048	946	93	69
Provision for doubtful accounts	(5.889)	(5.080)	(5.747)	(5.062)
Total	27.276	27.191	21.228	26.334
Other receivables and prepayments	7.256	19.163	3.618	16.617
Total	34.532	46.354	24.846	42.951

The balance of the Group's Trade Receivables on 31/12/2016 is almost equal to the previous year's, while the Company's Trade Receivables is decreased by 19.39%, which is mainly attributed to the decrease in the Company's sales.

The movement of the doubtful debts in 2016 is as follows:

	Consolidated	Company
Provision's balance for insecure clients 01.01.2015	(3.122)	(3.122)
Expense chargeable period 01.01-31.12.2015	(1.957)	(1.940)
Provision's balance for insecure clients 31.12.2015	(5.079)	(5.062)
Reversal of provision for insecure clients 01.01-31.12.2016	6	-
Expense chargeable period 01.01-31.12.2016	(815)	(684)
Provision's balance for insecure clients 31.12.2016	(5.889)	(5.747)

This provision concerns receivables from customers – debtors that have been classified as doubtful. They have been assigned to the Group's legal department to take legal actions for the reimbursement of these receivables.

Both trade and other receivables are classified into relevant maturity groupings based on the remaining period at the balance sheet date to the contractual maturity date.

	Consolid	ated	Compa	ny	
		Decemb	ecember 31,		
Ageing of trade receivables	2016	2015	2016	2015	
0 - 30 days	5.159	5.503	5.545	6.668	
31 - 60 days	3.872	4.793	3.526	5.754	
61 - 90 days	3.301	3.662	2.718	2.360	
91 - 120 days	2.121	1.208	1.105	1.089	
121 - 150 days	1.917	2.257	1.455	1.269	
151 - 180 days	2.807	2.598	2.503	1.658	
181 - 360 days	6.686	5.113	2.842	5.479	
Non – overdues trade receivables	25.863	25.134	19.694	24.277	
361 + days	7.302	7.137	7.281	7.119	
Impairment provision	(5.889)	(5.080)	(5.747)	(5.062)	
Overdues trade receivables	1.413	2.057	1.534	2.057	
Total receivables	27.276	27.191	21.228	26.334	

(All amounts in Euro thousands unless otherwise stated)



The over one year overdue, but not impaired trade receivables of the Group amounting to €1,413, concerns receivables from customers for whom legal actions have been initiated and stretched in time from one to four years. It is noted that this amount does not appear discounted, since there is no accurate estimate if the time of its collection.

The Group constantly overviews the collectability of receivables, taking the legal department's estimations into consideration. Within 2016, the Management, measured the collectability of receivables and proceeded to the deletion of receivables for an amount equal to €815.

Other Receivables and prepayments are analyzed as follows:

	Consolidated		Company	
	December 31,			
	2016	2015	2016	2015
Greek state – taxes receivables	1.736	2.890	355	1.409
Subscriptions in sub issuing shares	-	8.000	-	8.000
Reserved bank deposits	1.807	1.631	-	-
Subsidies granted	19	-	-	-
parties	-	-	-	975
Prepaid expenses	446	463	50	90
Receivables from assigned securities	3.174	6.076	3.174	6.076
Other	74	103	39	67
Total	7.256	19.163	3.618	16.617

The carrying values of receivables and prepayments do not differ materially from their fair values.

#### 15. Cash and cash equivalents

_	Consolidated		Company	
_	December 31,			
_	2016	2015	2016	2015
Cash on hand	666	522	205	119
Sight and time deposits	9.257	20.093	6.112	15.261
Total	9.923	20.615	6.317	15.380

Cash and cash equivalents represen petty cash of the group and the company and short term bank deposits callable at first sight. The decrease in cash and cash equivalents as at 31/12/2016 is attributed to the payments of suppliers within 2016.

#### 16. Share capital

As of December 31, 2016 the company's share capital amounts to € 15,840 and is divided into 52,800,154 ordinary registered shares with a nominal value of €0,30 each (amount in Euro).

It is noted that the weighted average number of shares outstanding during the year 2014 is 52,800,154 shares.

#### 17. Share premium

The share premium from issuing shares above par, according to L.2190/1920 articles 12, 14, is formed when shareholders acquired shares at a price higher than their nominal value. This

(All amounts in Euro thousands unless otherwise stated)



difference does not represent a reserve since it is not created from undistributed profits, but from payments of shareholders. On December, 31 the difference from share premium amounted for the Group and the Company to €6,731.

#### 18. Reserves

The movements in the reserves of the Group and the Company are presented in the following table:

		Consolidated			
Reserve	January 1, 2015	Additions / (reductions)	December 31, 2015	Additions / (reductions)	December 31, 2016
Legal reserve	4.162	13	4.175	135	4.310
Fair value reserves	-	-	-	-	-
Actuarial gains / (losses)	(91)	(9)	(100)	(5)	(105)
Exchange differences	11	(54)	(43)	(190)	(233)
Total Reserves	4.082	(50)	4.032	(60)	4.032

		Company			
Reserve	January 1, 2015	Additions / (reductions)	December 31, 2014	Additions / (reductions)	December 31, 2015
Legal reserve	3.939	_	3.939	55	3.994
Actuarial gains / (losses)	(74)	(6)	(80)	(5)	(85)
Other	(5)	-	(5)	-	(5)
Total Reserves	3.860	(6)	3.854	50	3.904

#### 18.1 Legal Reserve

According to the provisions of the Greek company legislation the transfer of 5% of the net annual profits to form the legal reserve is obligatory until this reserve amounts to  $\frac{1}{3}$  of the share capital. The legal reserve is only distributable in case of dissolution of the company but can be offset with accumulated losses.

#### 19. Trade and other payables

Trade and other payables are analyzed as follows:

_	Consolidated		Company		
<del>-</del>	December 31,				
_	2016	2015	2016	2015	
Suppliers	9.633	18.859	8.782	18.198	
Cheques payables postdated	578	401	412	401	
Accrued expenses	166	642	124	598	
Accrued Interest	1.412	804	1.366	727	
Derivatives	233	706	268	706	
Prepayments Provisions for contingent tax liabilities from	1.958	1.343	1.923	1.041	
unaudited years	345	345	292	292	
Dividends Payable	27	35	27	35	
Obligations to related parties	1.000	-	1.000	-	
Refundable subsidy	1.042	1.042	-	-	
Taxes	629	345	112	125	
Other short term obligations	402	411	180	171	
Total	17.425	24.933	14.486	22.294	

The Group uses derivative financial products (forwards – level 2) in some cases to hedge its exposure to changes in exchange rates on stock purchases. The changes in exchange rates for these derivative financial products that have not been classified as hedging, directly affect the recognition of other liabilities in the Statement of Financial Position (note 12).

(All amounts in Euro thousands unless otherwise stated)



The noted decrease in liabilities on 31/12/2016 compared to liabilities on 31/12/2014, is mainly attributed to the decrease of liabilities towards the main suppliers of the Company (FUJITSU GENERAL LTD and MIDEA ELECTRIC TRADING LTD).

## 20. Borrowings

The company's borrowings are analyzed as follows:

	Consolidated		Company	
		December	r 31,	
Long term borrowings:	2016	2015	2016	2015
Bonded loanLong term borrowings payable within the next 12	74.311	63.751	63.523	46.928
months	(12.000)	(12.556)	(10.199)	(10.101)
Total long term borrowings	62.311	51.195	53.324	36.827
Short term borrowings				
Short term portion of long term borrowings				
	12.000	12.556	10.199	10.101
Short term loans	2.012	24.527	2.012	24.527
<del>-</del>	14.012	37.083	12.211	34.628

Within 2016, the Group and the Company entered into credit agreement with overdrafts with an average interest rate of 5.20% and received short-term financing from banks, pledging receivables from customers of €3.935.

According to the decision of the BoD on 18/1/2008, the Company issued, according to the provisions of L. 2190/1920 and L. 3156/2003, Common Bond Loan of €75.000. This loan has been fully repaid during January.

According to the Decision of the BoD on 18/12/2013, the Company issued a Common Bond Loan of €65,000. On 19/12/2013, the Bond Purchase Agreement and Program were singed with the initial bondholder EFG EUROBANK ERGASIAS S.A., PIRAEUS BANK, ALPHA BANK and NBG, with participation stake 33.31%, 29.80%, 23.82% and 13.08% respectively (PIRAEUS BANK also undertook the initial stake 3.08% of GENIKI BANK). The purpose of the loan is the refinancing of the existing long-term and short-term debt and the financing of the Company's needs in working capital. The duration of the loan is 5 years. The possibility of a two year extension is also provided by the agreement. The repayment of the loan will be in 10 semi-annual installments, from which nine of €5,050.5 each plus interest and the tenth of € 19,545.5 plus interest. The first 5 installments of the loan plus applicable interest have already been paid till 31/12/2016. The interest rate of the Loan was agreed at Euribor plus margin of 5.5%. The margin is based in agreed covenants, ranging from 4% to 7%. Based on the the Loan contract, the Company has undertaken the obligation calculate financial covenants annually and semi-annually. The loan was disbursed in January 2014.

The loan is secured with the personal guarantee of Mr Georgios Fidakis, and also by pledging receivables and securities of the Company's portfolio for an amount of 10% of the current balance of the Loan. Following the Company's request and the bondholders' consent, the covenants' calculation on 31/12/2016 was waived.

The Company is in debate with the bondholders to restructure the financial terms of the Bond Loan, which are expected to be finalized within the next months.

(All amounts in Euro thousands unless otherwise stated)



Within 2016, the Company issued a common Bond Loan of €20,000 and signed the relevant Bond Purchase Agreement and Program with ATTICA BANK, which undertook 100% of the Bonds being the sole Bondholder and Agent. The purpose of the Bond Loan is the repayment of other short-term loans, raised by the Company as working capital. The duration of the Loan is ten years, with the possibility of a three year extension provided by the contract. The applicable interest is set at EURIBOR plus margin 3.6%. The loan is secured with the personal guarantee of Mr Georgios Fidakis. The repayment of the Loan will be made in ten- or thirteen- annual instalments, starting from 31/03/2017. The first instalment has already been paid. Interest is paid in a quarterly basis.

Within 2016, specifically on 05/08/2016, the Company issued a Bond Loan of  $\[ \in \]$ 5,000 and signed the relevant Bond Purchase Agreement and Program with Piraeus Bank, which undertook 100% of the Bonds being the sole Bondholder and Agent. The purpose of the Loan is the financing of stock purchase for an amount of  $\[ \in \]$ 5,000 and the interest, paid in a quarterly basis, is set at EURIBOR plus margin 6.00%. The duration is three years and the repayment will be made in five semi-annual instalments, starting from 08/08/2017. The Loan is secured with a pledge of  $\[ \in \]$ 5,000 over stock.

The 100% subsidiary company KALLISTI ENERGIAKI S.A. proceeded to refinancing of its existing short-term loan by issuing a Common Bond Loan in the amount of €12,800, according to the decision of the Shareholders' Extraordinary General Assembly on 3/4/2009. The disbursal of the Bond Loan amounted to €12,800 and was used for both the long-term financing of the investing plan of the company of €6,065 (duration of 12 years and to be paid in 24 semi-annual installments with a fixed rate of 5.80% - the first 15 installments have already been paid till 31/12/2016) and the short-term financing against income from approved subsidy of €6,735. The purpose of the loan is financing of the investing plan of the company and has been partially been paid through income from approved public subsidy, cash and cash equivalents and refinancing. Within September 2010, KALLISTI refinanced its existing short-term borrowing by issuing Long Term Bonds for the amount of €2,935, with duration of 11 years, to be paid in 22 semi-annual installments. In November, 2013, the Company proceeded to voluntary repayment of Tranche B Bonds amounting to €1,000, using own funds. The amount of prepayment paid Bonds in inverse order of maturity. In May, 2014, the Company proceeded to voluntary repayment of Tranche B Bonds amounting to €1,192, using own funds. For the conclusion of the above loan, securities were given, including company's bank deposits, its productive equipment and its future receivables coming from the Power Purchase Agreement with LAGIE S.A. (ex HTSO). Furthermore, the loan agreement also includes a financial covenant, which should be calculated by the company on a 6 month-basis, and if not fulfilled, it will lead to an event of default.

In September 2016, the subsidiary company voluntarily prepaid Bonds, amounting to €1,002, using own funds. The amount of prepayment proportionally reduced the remaining installments, in order not to change the duration of the loan.

The 100% subsidiary company AIOLIKI KYLINDRIAS S.A., maintains a Common Bond Loan of initial amount of €5,934 with a duration of 14 years, for which the applicable interest is set at Euribor plus fixed margin 2.30%. For the purpose of this loan, the securities used include the subsidiary's future receivables coming from the Power Purchase Agreement with LAGIE S.A. (ex HTSO), bank deposits and the pledge on the shares of the issuer, as well. The loan will be paid in 28 semi-annual installments, of which up to 31/12/2016 fourteen (14) have already been paid.

The 100% subsidiary company Aioliki Aderes S.A., signed a bond loan agreement up to an amount of € 35,246, for 11.5 years with a grace period of 12 and 24 months by case and floating rate Euribor plus a fixed margin of 3.80% and 4.00% by case, depending on the case and its subject of financing is: a) long-term financing of investment cost for the construction of three wind farms, b) short-term financing against subsidies and c) the medium-term financing to cover the VAT of investment cost of the three wind farms. The Bond series relating to the long-term financing of the investment cost for

(All amounts in Euro thousands unless otherwise stated)



In the previous fiscal years, the Company received approved subsidies for the aforementioned wind farms and proceeded to immediate repayment of corresponding financing received against these subsidies, amounting to €15,866. Moreover, the Company requested and received a VAT refund of investment expenditure for the years 2010 and 2011, amounting to €1,545, totally and proceeded directly to the complete repayment of the loan taken against the VAT on capital expenditure, amounting to €840. For the purpose of this loan, collateral have been used and the sole shareholder of Aioliki Aderes, RF Energy, has provided full and unconditional guarantee. Additionally, according to the term of the loan, the company has pledged its future receivables coming from the Power Purchase Agreement with LAGIE S.A. (ex HTSO), bank deposits and on insurance policies and contracts that has to maintain and on approved subsidies relating to investing plans, as well.

On 04/07/2013 and 05/15/2013, the 100% subsidiary company HYDROELECTRIKI ACHAIAS S.A. concluded two medium-term loans amounted to € 400 for each one, with National Bank of Greece with duration of 2.5 and 3 years respectively, starting from the date of disbursement. The purpose of the loan was the financing of its working capital, due to continued delays in paying the invoices for energy sales. Within the nine months period of 2015 the loan which have been received on 04/07/2013 have fully repaid. Within 2016, the remaining two tranches of the medium-term loan that was taken on 05/12/2013 will be repaid.

To receive this loan, HYDROELECTRIKI ACHAIAS S.A. has assigned its claims arising from power purchase agreements with L.A.G.I.E S.A. (ex HTSO) for two small hydroelectrical stations with total power of 3,615MW, operating the region of Aigio, Achaias. Moreover, the parent company RF ENERGY S.A. provided corporate guarantee for that loan.

The fair value of these loans approximates their nominal value and the effective interest rate for the remaining short-term loans was around 5.20%.

#### 21. State subsidies

	Consolidated	Company
1/1/2015		
Subsidies granted	28.185	-
Accumulated amortization of grants	(7.782)	
Net book value 01/01/2015	20.403	
1/1-31/12/2015		
Impairment of grants	(1.042)	-
Amortization of grants	(1.513)	-
31/12/2015		
Subsidies granted	27.143	-
Accumulated amortization of grants	(9.295)	
Net book value 31/12/2015	17.848	

1/1-31/12/2016

(All amounts in Euro thousands unless otherwise stated)



Net book value 31/12/2016	16.144	
Accumulated amortization of grants	(10.999)	
Subsidies granted	27.143	-
31/12/2016		
Amortization of grants	(1.704)	-

The subsidiary company KALLISTI ENERGIAKI S.A., received the approved state subsidy for its investment. The amortization of subsidies granted for the development of the wind park in location "Tsouka" in Municipalities of Skiritida and Valtetsi in Arkadia Prefecture, amounted to €478 during the current fiscal year.

The subsidiary company AIOLIKI KYLINDRIAS S.A. received the approved state subsidy for its investment. The amortization of subsidies granted for the development of the wind park in location "Lofoi Kylindrias" in Municipality of Doirani in Kilkis Prefecture, amounted to €201 during the current fiscal year.

The amortization of subsidies granted on behalf of the subsidiary HYDROELECTRICAL ACHAIAS S.A. for the development of a small hydro electrical station in location "Boufouskia" in Municipality of Aigio, amounted to €36 during the current fiscal year. The subsidiary also operates small hydro electrical station in location "Agios Andreas", the amortization of subsidies granted for which, amounted to €57 for the current fiscal year.

The subsidiary company AIOLIKI ADERES S.A. amortizes subsidies granted, which amounted to €969 in the current fiscal year.

Moreover, the subsidiary company AIOLIKI ADERES S.A. received a Decision dated 08/12/2015, which modified the falling under the provisions of the Law 3299/2004 regarding the investment at location "Soros", in Argolida Perfecture and particularly both the new percentage of subsidy which amounts to 30% against the initially recognized 40%, and the level of bank borrowing. The amount of the approved subsidy that may be repaid amounts to \$1,042 and was reclassified from the state subsidies granted to short-term liabilities in the Statement of Financial Position.

#### 22. Deferred taxes

Deferred tax assets are offset with deferred tax liabilities when a legal right for offsetting exists and are due to the same tax authority.

The amounts are offset as follows:

	Consolidated Deferred tax assets/ (liabilities)						
	01/01/2015	01/01 – 31/12/2015	31/12/2015	01/01- 31/12/2016	31/12/2016		
Intangible assets	12	23	35	(3)	32		
Property, plant and equipment	(1.073)	(902)	(1.975)	(547)	(2.522)		
Inventories	155	176	331	(65)	266		
Receivables and prepayments	694	658	1.352	193	1.545		
Long term borrowings	(273)	7	(266)	47	(219)		
Employee benefits	139	33	172	10	182		
Deferred state subsidies	(1.433)	(631)	(2.064)	(289)	(2.353)		
Trade and other payables	11	11	22	21	43		
Actuarial loss reserve	6	-	6	-	6		

(All amounts in Euro thousands unless otherwise stated)



Tax credits on recognized losses	4.932	(244)	4.688	5	4.693
Provision of equipment removal	195	104	299	56	355
Extraordinary contribution.	259	(52)	207	(95)	112
Other	20	(10)	10	(89)	(78)
Total	3.644	(827)	2.817	(756)	2.061

		Company Deferred tax assets/ (liabilities)				
	01/01/2015	01/01 - 31/12/2015	31/12/2015	01/01- 31/12/2016	31/12/2016	
Property, plant and equipment	(20)	(2)	(22)	(2)	(24)	
Inventories	94	39	133	15	148	
Receivables and prepayments	692	642	1.334	173	1.507	
Long term borrowings	(152)	39	(113)	49	(64)	
Employee benefits	124	25	149	10	159	
Trade and other payables	11	10	21	21	42	
Refundable income tax	3.586	(1.095)	2.491	(59)	2.432	
Other	6	(1)	5	-	5	
Total	4.341	(343)	3.998	207	4.205	

#### 23. Employee benefits: pension obligations

According to the Greek labour Law, employees are entitled to termination benefits in case of dismissal or retirement dependent on their current remuneration, the length of service and the reason for leaving (dismissal or retirement). Employees who leave or are dismissed with cause are not entitled to termination benefits.

#### 1) Contract termination due to retirement

Employees covered by any pension sector of any social insurance organizations, as long as they meet the requirements for full retirement, if they are craftsmen, they are able to retire and if they are employees, they can retire or be dismissed by the employer. In these cases, they are entitled to 50% of the statutory compensation if they do not have supplementary insurance or 40% if they do. Employees, with-fixed term contract, who are made redundant or leave before its end to retire, are also entitled to this reduced compensation. It is noted that the employer can not fire a craftsman who meets the requirements of full retirement age, with a reduced payment of compensation. He has this option only in case of employees.

#### 2) With 15 years of service:

Employees associated with permanent work contracts and have completed 15 years of service with the same employer or the age limit laid down by the concerned social insurance organization and if the limit of 65 years of their age does not exist, then they can leave their work with their employer's consent and as a result they are entitled to receive 50% of legal compensation. The provision for employee termination benefits is based on an independent actuarial study calculated as of December 31, 2016, using the Projected Unit Credit method (IAS 19, par. 67).

Furthermore, the possibility of employees leaving deliberately was also taken into account.

The movement of the account from January 1, 2016 to December 31, 2016 was as follows:

(All amounts in Euro thousands unless otherwise stated)



<del>-</del>	Consolid	lated	Compa	anv
-	2016	2015	2016	2015
Current value of non-financing liabilities	766	702	635	601
Net liability recognized on balance sheet	766	702	635	601
Amounts charged to the Statement of Income for the year				
Current employment cost	66	69	22	22
Interest of liability	14	15	13	15
Cost to the statement of income	80	84	35	37
Settlements cost	33	34	22	34
Total cost to the statement of income	113	118	57	71
Changes in the net current value of liability at 01/01				
Current value.	702	618	601	567
Current employment cost	66	69	22	22
Interest of liability	14	15	13	15
Benefits paid by the employer	(56)	(46)	(30)	(46)
Settlements cost	33	34	22	34
Actuarial gain/(loss)	7	12	7	9
current value of liability at 31/12	766	702	635	601
Amounts for the current and the previous year				
Current value	(766)	(702)	(635)	(601)
Surplus / (Deficit)	(766)	(702)	(635)	(601)
Trade Adjustments to liabilities	(7)	(12)	(7)	(9)
Actuarial Assumptions				
Discount interest	1,90%	2,20%	1,90%	2,20%
Future Salaries' Increase	2,00%	2,20%	2,00%	2,20%
Inflation	2,00%	2,00%	2,00%	2,00%
Additional payments or expenses	(7)	(12)	(7)	(9)
Changes in the net liability recognized on the balance sheet				
Net liability at beginning of year	701	618	601	567
Benefits paid by the employer	(56)	(46)	(30)	(46)
Total cost recognized on the statement of income	113	118	57	71
Net liability at end of year	758	690	628	592
Statement of recognized Gains /(losses)	7	12	7	9
Adjustment	-	703	- (25	- (01
Net liability at end of year	765	702	635	601

The above results depend on the assumptions (financial and demographic) of the preparation of the actuarial study. Thus, at the valuation date on 31/12/2016:

- If interest rate higher by 0.5% (that is 2.4%) was used, then the present value of the liability would be lower by approximately 7.0%, whilst, if interest rate was lower by 0.5% (that is 1.4%) was used, then the present value of the liability would be higher by approximately 7.0%.
- If a higher salary growth assumption by 0.5% (that is 2.5%) was used, then the present value of the liability would be higher by approximately 7.0%, whilst, if a lower salary growth assumption by 0.5% (that is 1.5%) was used, then the present value of the liability would be lower by approximately 7.0%

(All amounts in Euro thousands unless otherwise stated)



#### 24. Dividends

According to Greek Corporate law, the Company is obliged to distribute to its shareholders at least 35% of its net profit after taxes and the distribution to legal reserve, unless the General Assembly, provided that at least 70% of Share Capital is represented, decides differently.

#### 25. Related party transactions

According to IAS 24, related parties are subsidiaries companies, companies with common shareholding structure and/ or management. Moreover, the members of the Board of Directors and the Directors are also considered related parties. The Company purchases and provides products and services from and to related parties.

Sales of company's products to related parties concern primarily sales of merchandise. The sale prices are at cost plus a low profit margin.

The compensation of the members of the Board of Directors concern paid Board of Directors' compensation to Non-executive and independent members.

The compensation of Directors concern compensation regular payment according to employment contracts

The table below presents the receivables and obligations that arose from transactions with related parties as defined by IAS 24:

<u>Subsidiaries</u>	Com	pany
Receivables from:	December 31, 2016	December 31, 2015
F.G. EUROPE KLIMA TEKNOLOJILERI SANAYI VE TICARET	2,369	3,639
FG EUROPE ITALIA SPA	5.142	7.272
	12	1.272
R.F. Energy S.A.		
Total	7.523	10.923
Obligations to:		
F.G. EUROPE KLIMA TEKNOLOJILERI SANAYI VE TICARET	71	
FG EUROPE ITALIA SPA	71	16
R.F. Energy S.A.	-	10
R.F. Ellergy S.A		16
	71	16
Subsidiaries	Com	pany
Sales of goods and services:	Year ended I	December 31,
	2016	2015
Inventories	23.280	13.006
Administrative support	140	-
Other	10	11
Total	23.430	13.017
	Com	pany
Purchases of goods and services:	Year ended I	December 31,
	2016	2015
Inventories	-	(888)
Other	(169)	(8)

(All amounts in Euro thousands unless otherwise stated)



Total			(169)	(896)	
Companies with common shareholding structure	Commo	lidatad	Co	nonv.	
	Consol December	December	Comp December	December	
Receivables from:	31, 2016	31, 2015	31, 2016	31, 2015	
CYBERONICA S.A	576	576	555	600	
	Consolid	lated	Comp	any	
Expenses:	Year ended De	cember 31,	Year ended Do	ecember 31,	
	2016	2015	2016	2015	
Rentals	(3.274)	(3.274)	(3.163)	(3.163)	
- -	Consolid	lated	Company		
Available for sale investments	Year ended De	ecember 31,	Year ended December 31,		
<del>-</del>	2016	2015	2016	2015	
GLOBUS MARITIME LTD	-	64	-	64	
Total _	-	64	-	64	
_	Consolid	ated	Compa	any	
_	Year ended De	cember 31,	Year ended De		
Receivables from:	2016	2015	2016	2015	
Members of the Board and Directors (Note 11)	7.354	13	7.354	13	
Obligations to: Members of the Board and					
Directors	1.000	-	1.000		
-	Consolid	ated	Compa	ny	
_	Year ended Dec		Year ended Dec		
Compensation:	2016	2015	2016	2015	
Personnel expenses  Provision for staff leaving	(1.658)	(2.031)	(1.050)	(1.420)	
indemnity	(31)	(41)	(176)	(26)	
Total _	(1.689)	(2.072)	(1.067)	(1.446)	

# 26. Contingencies

Within 2011, competitors filed before the Council of State applications for cancellation of production licenses granted by RAE to the 100% subsidiary R.F. ENERGY OMALIES S.A., which has brought assistance to discharge these applications. A trial date, after postponing, has been set for May 2017.

(All amounts in Euro thousands unless otherwise stated)



#### 27. Commitments

# 27.1 Capital Commitments

The group has no uncompleted purchasing commitments with its suppliers as of December 31, 2016. The future aggregate minimum lease payments arising from building lease agreements until year 2030 are estimated to amount to &28,292 for the Group and &27,797 for the Company. Furthermore, the future aggregate minimum lease payments arising from car lease agreements until the year 2017 are estimated to amount to &2315 approximately for the Group and &231 for the Company. Finally, the future aggregate payments for field rentals in order for the installation of Wind Farms until the year 2020 are estimated to amount to &23,275 for the Group.

Consolidated						
	Year 2016	< 1 year	from 1 year to 2 years	From 2 years to 5 years	> 5 years	Total 2016 hereafter
Future lease agreements for				<u> </u>		
- buildings	3.385	2.181	2.102	6.181	17.828	28.292
- cars	103	93	83	139	-	315
- fields for installation of Wind Farms	-	-	12	37	3.226	3.275
Total	3.488	2.274	2.197	6.357	21.054	31.882

Company							
	Year 2016	< 1 year	from 1 year to 2 years	From 2 years to 5 years	> 5 years	Total 2016 hereafter	
Future lease agreements for				•			
- buildings	3.163	2.057	1.980	5.940	17.820	27.797	
- cars	93	83	73	125	-	281	
Total	3.256	2.140	2.053	6.065	17.820	28.078	

#### 27.2 Guarantees

To cover the bond loan of € 65.000 received on 10/1/2014, the Company pledged receivables and securities of Company's portfolio by 10% of the current balance of the loan and its 50% participation stake in the subsidiary company RF ENERGY S.A..

Moreover, on December 31, 2016, the subsidiary company R.F. ENERGY S.A. has guaranteed loans of its subsidiaries of total balance of €9,503 (31/12/2015: €13,758), which will be paid off gradually by 2023 (Note 20).

Moreover, shares of the subsidiaries of the Group, KALLISTI ENERGIAKI S.A., AIOLIKI ADERES S.A. and AIOLIKI KYLINDRIAS S.A. have been pledged to secure loans.

Under the loan agreement from 6/4/2009, productive equipment of the subsidiary KALLISTI ENERGIAKI S.A. of €17,091 has been pledged.(balance €5,526 on 31/12/2016).

According to the Shares Pledge Agreement dated 17/12/2015, R.F. ENERGY S.A. pledged the 100% of shares of the subsidiary R.F. ENERGY OMALIES S.A. in favor of NATIONAL BANK OF GREECE, and also pledged a bank deposit of € 515 as a collateral for the issuance of eleven (11) perpetual letters of guarantee on behalf of R.F. ENERGY OMALIES S.A. These letters were issued

(All amounts in Euro thousands unless otherwise stated)



in favor of ADMIE S.A., as part of acceptance of the Final Connection Offer for eleven (11) wind farms with total power of 225MW in Karystos, Evia that will be developed by the subsidiary (law 3468/articles 3 and 4, as applicable).

Moreover the group has contingent liabilities in relation to banks, other guarantees and other issues that arise from the ordinary course of the business. No material impact is expected to arise from contingent liabilities. The amount of issued letters of guarantees on 31/12/2016 is \$8,909 (\$20,688 on 31/12/2015).

#### 28. Post Balance Sheet Events

With regard to the expansion of the Company's business in England and Ireland, a new 100% subsidiary company under the name FG EUROPE UK LIMITED was established, with a business scope of selling all types of sir conditioners. The initial share capital of the subsidiary amounts to €588.

There are no other significant post balance sheet events having occurred after December 31, 2016 concerning the Company and the Group that should have been disclosed.

These Financial Statements have been approved for issue by the Board of Directors of F.G. EUROPE S.A. on April 05, 2017 and are accessible to the public in electronic form on the company website http:\\www.fgeurope.gr

#### Glyfada, April 05, 2017

Chairman of the Board of Directors	Managing Director	Finance Manager	Accounting Supervisor
Georgios Fidakis ID No N 000657	Ioannis Pantousis ID No Ξ 168490	Michael Poulis R.G 016921	Athanasios Harbis R.G 0002386

(All amounts in Euro thousands unless otherwise stated)



#### Information according to article 10 of law 3401/2005

The following Announcements/ Notifications have been sent to the Daily Official List and are posted to Athens Exchange website as well as to our Company's website <a href="www.fgeurope.gr">www.fgeurope.gr</a>

Date	Information
28/9/2016	Announcement on comments regarding Financial Statements
30/6/2016	Announcement for the decisions of the Annual Meeting of 30/6/2016
8/6/2016	Announcement for the Annual Meeting Invitation
3/6/2016	Announcement for other significant events
11/5/2016	Announcement for other significant events
26/4/2016	Notification for a change in the BoD members
30/3/2016	Announcement on comments regarding Financial Statements
30/3/2016	Announcement of Financial Calendar

#### **Internet site of the Company**

According to the decision 7/448/11.10.2007 of the Hellenic Capital Market Commission, the annual Financial Statements, the Auditor's Report and the Board's of Directors Report of F.G. EUROPE S.A. are accessible to the public in electronic form on the company website http:\\www.fgeurope.gr

The annual Financial Statements, the Auditor's Reports and the Board's of Directors Reports of the subsidiaries companies of the Group are accessible to the public in electronic form on the above-mentioned company's website.

# F.G EUROPE

# SOCIETE ANONYME FOR ELECTRIC AND ELECTRONIC DEVICES

G.E.MI 125776001000 (P.C.S.A. Register Number 13413/06/B/86/111) Municipality of Glyfada, 128, Vouliagmenis Ave., Post Code 166 74

FIGURES AND INFORMATION FOR THE PERIOD OF 1 JANUARY UNTIL 31 DECEMBER 2016

(In compliance with the stipulations of decision 4/507/28.04.2009 of the Capital Market Commission)

The financial information provided below aims to provide general information about the financial position and results of FG EUROPE S.A. (the Company) and the Group. Before any investment decision is made or other transactions are entered into we recommend that the reader visit the website of the Compnay and refer to the Financial Statements which are prepared in accordance with International Financial Reporting Standards and the accompanying review opinion of our auditors.

of our auditors.			. ,						. , ,	•
COMPANY DATA				CONDENSED CASH FLOW STATEMENT (consolidated and not consolidated) amounts in € thousands						
Responsible Supervisory Body: Mini	sponsible Supervisory Body : Ministry of Development				GROUP		COMPANY			
Company's website adress : http://www.fge		·				Indirect method Operating Activities	1/1-31/12/2016	1/1-31/12/2015	<u>1-1-31/12/2016</u>	<u> /1-31/12/2015</u>
Composition of Board if Directors: Geo	eorgios Fidakis (President) , Spyros Lioukas (Vice President - Non ecutive member) , Ioannis Pantousis (Managing Director)				sident - Non	Earnings / (losses) before taxes Add / (less) adjustments for:	3.254	1.141	312	1.540
,Ко	nstantinos Do	emenaga	s (Executive me	ember),Athanas	ios Fidakis,	Depreciation and amortization	3.811	3.901	192	123
			inos (Executiv			Provisions	1.126	2.349	792	2.107
			recutive memb			Exchange rate differences	(654)	39	(646)	32
		membe	er) , Nikolaos	Pimplis (Non	Executive	Result of investment activity	(604)	870	(564)	896
mei	mber)					Interest and similar expenses	5.003	5.281	3.998	4.124
						Add/ (less) adjustments for changes working capital ite				
Date of approval of the annual financial						Decrease / (increase) in inventory	(3.211)		(3.893)	12.850
statements (from which the condensed						Increase / (decrease) in receivables	1.529	(5.103)	8.524	(11.336)
data has been extracted) : April 5, 2017						(Decrease) / increase in liabilities (other than banks)	(6.677)	1.058	(8.510)	2.996
			Reg. No. 25131)			Less:				
Audit Company: Gra	nt Thornton S	S.A. (SOE	L Reg. No. 127)	)		Interest and similar expenses paid	(4.092)	(5.959)	(3.193)	(5.021)
Type of Audit Report: Unq	qualified audit	report				Taxes paid	(106)	(4)		-
CONDENSED OF	FATEMENT O	F FINIANI	OLAL BOOLTION	1		Total inflow / (outflow) from operating activities (a)	(621)	13.726	(2.988)	8.311
CONDENSED ST						Investing Activities				
(consolidated and r	not consolidate	ea) amou	nts in € thousand	as		Acquisition of subsidiaries and other investments	(167)	(8.000)	(1.220)	(9.066)
		GRO	OUP	COI	MPANY	Proceeds from the sale of subsidiaries, associates,				
ASSETS	<u>31/</u>	12/2016	31/12/2015	31/12/2016	31/12/2015	joint ventures and other investments	665		665	-
Tangible assets		52.291	57.574	709	1.078	Purchase of tangible and intangible assets	(189)	(949)	(18)	(599)
Investments in Property		241	246	241	246	Proceeds from the sale of PPE and intangible assets	182	-	180	-
Intangible assets		6.724	7.007	4	4	Interest income	74		33	46
Other non current assets		14.185	6.097	46.198	35.680	Total inflow / (outflow) from investing activities (b)	565	(8.877)	(360)	(9.619)
Inventories		37.648	34.955	34.330	30.487	Financing Activities				
Trade receivables		34.532	46.354	24.846	42.951	Proceeds from capital increase	862		-	-
Other current assets		9.923	20.615	6.317	15.380	Borrowings from banks	31.000	23.364	31.000	23.364
TOTAL ASSETS	_	155.544	172.848	112.645	125.826	Payments of borrowings	(42.870)	(14.129)	(37.087)	(10.101)
NET EQUITY AND LIABILITIES					======	Total inflow / (outflow) from financing activities (c)	(11.008)	10.108	(6.087)	13.263
Share Capital		15.840	15.840	15.840	15.840	Net increase / (decrease) in cash and cash				
Other elements of net equity		2.796	1.175	16.148	15.636	equivalents for the year (a) + (b) + (c)	(11.064)	14.957	(9.435)	11.955
Total equity attributable to the owners of parent company (a)		18.636	17.015	31.988	31.476	Exchange rate differences	372		372	183
Minority interests (b)		20.918	19.540	-	-	Cash and cash equivalents at beginning of the year	20.615		15.380	3.242
Total equity (c)=(a)+(b)		39.554	36.555	31.988	31.476	Cash and cash equivalents at the end of the year	9.923	20.615	6.317	15.380
	_	00.044		<u> </u>	00.007					_

# CONDENSED STATEMENT OF CHANGES IN NET EQUITY (consolidated and not consolidated) amounts in € thousands

Long term borrowings

Short term borrowings

Total liabilities (d)

Other short term liabilities

Provisions / Other long-term liabilities

TOTAL NET EQUITY AND LIABILITIES (e)=(c)+(d)

62.311

22.215

14.012

17.452

115.990

155.544

51.195

22.955

37.083

25.060

136.293

172.848

53.324

635

12.212

14.486

80.657

112.645

36.827

34.628

22.294

94.350

125.826

601

GROUP		CO	COMPANY	
31/12/2016	31/12/2015	31/12/2016	31/12/2015	
36.555	35.589	31.476	30.287	
2.138	93	512	1.189	
861	873	-	-	
39.554	36.555	31.988	31.476	
	31/12/2016 36.555 2.138 861	31/12/2016     31/12/2015       36.555     35.589       2.138     93       861     873       39.554     36.555	31/12/2016         31/12/2015         31/12/2016           36.555         35.589         31.476           2.138         93         512           861         873         -           39.554         36.555         31.988	

# CONDENSED STATEMENT OF TOTAL COMPREHENSIVE INCOMEV (consolidated and not consolidated) amounts in € thousands

	GROUP		COMPANY		
	31/12/2016	31/12/2015	31/12/2016	31/12/2015	
Turnover	94.786	95.151	75.459	86.891	
Gross profit	23.556	25.475	13.496	19.921	
Earnings / (losses) before taxes, financing					
and investing activities	7.246	7.844	3.381	7.110	
Earnings / (losses) before taxes	3.254	1.142	312	1.540	
Earnings / (losses) after taxes (A)	2.488	201	517	1.195	
Attributable to:		======			
Equity holders of the parent company	1.776	(37)	-	-	
Minority interest	712	238	-	-	
Other comprehensive income after tax (B)	(350)	(108)	(5)	(6)	
Total comprehensive income after tax (A)+(B)	2.138	93	512	1.189	
Attributable to:		======			
Equity holders of the parent company	1.581	(100)	-	-	
Minority interest	557	193	-	-	
Earnings / (losses) per share - basic (in Euro)	0,0336	(0,0007)	0,0098	0,0226	
Proposed dividend distribution - (in Euro)	-	-	-	-	
Earnings before interest, depreciation, amortization and taxes	11.057	11.745	3.573	7.233	

### ADDITIONAL DATA AND INFORMATION (amounts in € thousands)

- 1) The Group companies which are included in the consolidated financial statements are presented in note (1) of the annual financial statements including their location, percentage of Group participation and consolidation method.
- 2) There are no companies which are included in the consolidated financial statements of the period 1/1-31/12/2016 and which are being consolidated for the first time. There are no companies which are not included in the consolidated financial statements of the period 1/1-31/12/2016 and which had been consolidated in the corresponding period of 2015. Also there are no companies which have not been included in the consolidated financial statements. The consolidation method is the same as that applied in the previous periods.
- 3) "Other comprehensive income after tax" represents total loss for the Group and the Company of € 350 and of € 5 respectively and concerns, a) losses € 345 for the Group represents difference in exhange at the consolidation of Group Companies in foreign currency and b) losses of € 5 for the Group and the Company represent actuarial gains/losses arising from the actuarial valuation of the pension and other post-empoyment benefit plans.
- 4) There are no own shares which are held by the Company or by its subsidiaries for the period ending December 31, 2016.
- 5) There are no litigations or arbitrations which have been finalized or which are in progress and would have a significant effect on the financial statements of the Group or the Company.
- 6) The income tax returns of the companies of the Group have not been examined by the tax authorities and the possibility exists that additional taxes and penalties will be imposed upon examination. The Group and the Company have made provisions for additional taxes and penalties amounting to € 345 and € 292 respectively. The fiscal years which have not been audited by the tax authorities for the Company and the Group's subsidiaries are presented in detail in note (8) in the annual financials statements.
- 7) The Group and the Company have not made "'General provisions" on December 31, 2016.
- 8) The number of employees as of December 31, 2016 was : Group 124, Company 88 persons.

December 31, 2015 was : Group 126, Company 87 persons.

9) The transactions and balances for the period ending December 31, 2016 with related parties as defined by IAS 24 are as follows:

	GROUP	<u>COMPANY</u>
a) Sales of goods and services	•	23.430
b) Purchases of goods and services	3.274	3.332
c) Receivables from related parties	576	8.078
d) Payables to related parties		71
e) Key management personnel compensations	1.689	1.067
f) Receivables from key management personnel	7.354	7.354
g) Payables to key management personnel	1.000	1.000

10) There are no significant events subsequent to December 31, 2016 concerning the Group or the Company, that would require adjustment to or additional disclosure in the published financial statements in accordance with IAS 10 principles apart of those which are presented in note (28) of the annual financial statements.

GLYFADA, ATTIKIS APRIL 5, 2017

CHAIRMAN OF THE BOARD OF DIRECTORS

MANAGING DIRECTOR

FINANCE DIRECTOR

CHIEF ACCOUNTING OFFICER

GEORGIOS FIDAKIS IOANNIS PANTOUSIS MIHALIS POULIS ATHANASIOS HARBIS ID No AK 723945 ID No E 168490 R.G. 016921 R.G. 0002386

EFDI MEDIA - 2106724898